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Analyst Briefing for Q2 FY2019

26 August 2019

FUELLING
GROWTH



Key Highlights for Q2 FY2019

Financial Results


Outlook and Focus Areas

Q&A



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Key Highlights

- 
- 1 Dated Brent and Petroleum Product Prices declined sharply from mid-May FY2019;**

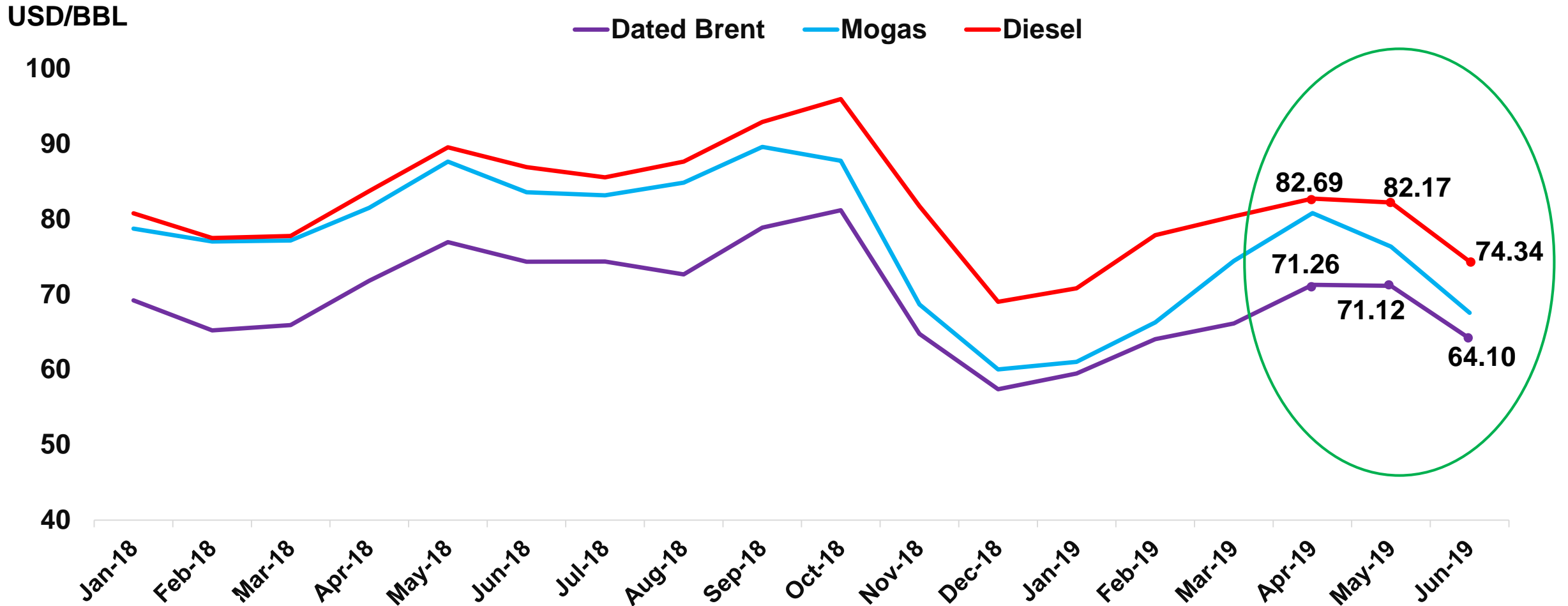
 - 2 Improved volume by 8% and 5% against Q2 FY2018 and YTD FY2018, respectively;**

 - 3 Registered Q2 FY2019 PBT of RM 238 mil and RM 621 mil for YTD FY2019; and**

 - 4 Interim dividend of 14 sen/share was declared for Q2 FY2019.**

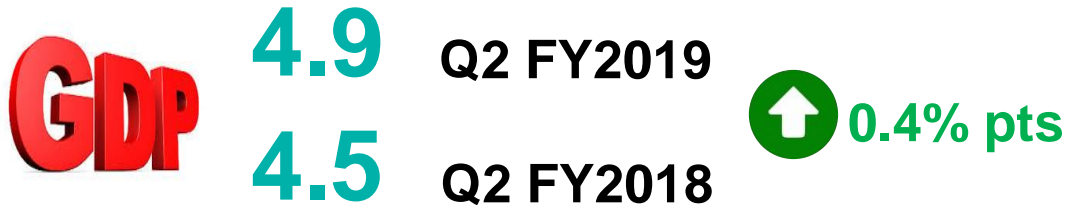
Dated Brent and Petroleum Product Prices declined sharply from mid-May FY2019

Dated Brent and Petroleum Product Prices

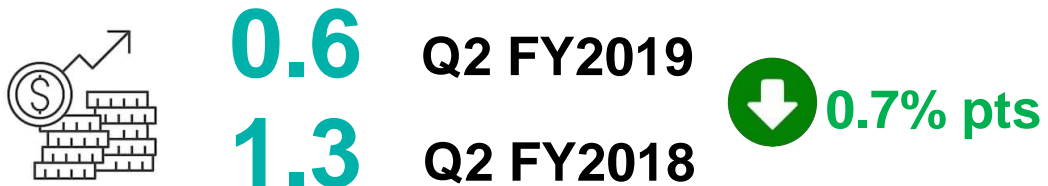


Malaysia economic indicators

Gross Domestic Product (%)



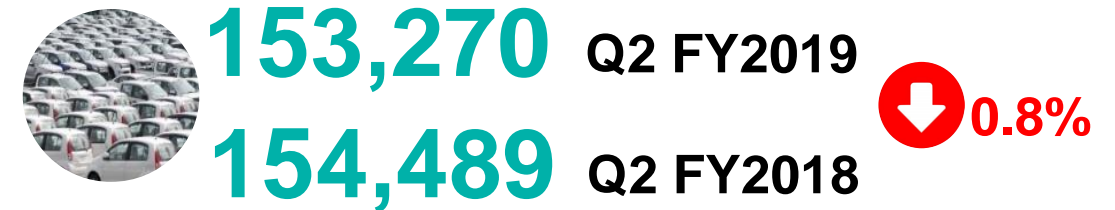
Inflation Rate (%)



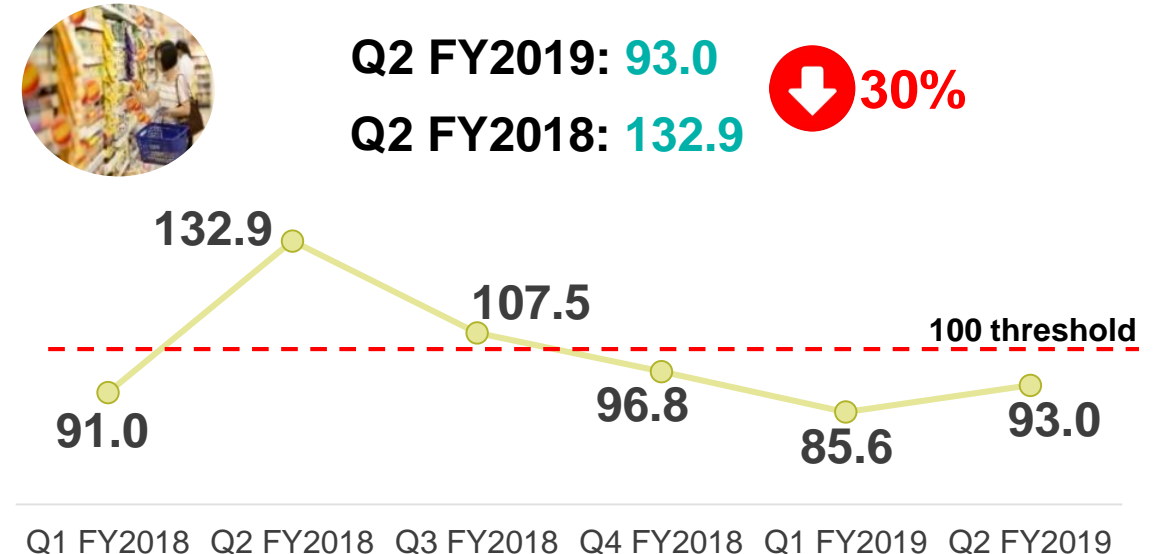
Manufacturing Index



Car Sales (Unit)



Consumer Sentiment Index



Key Highlights for Q2 FY2019

Financial Results

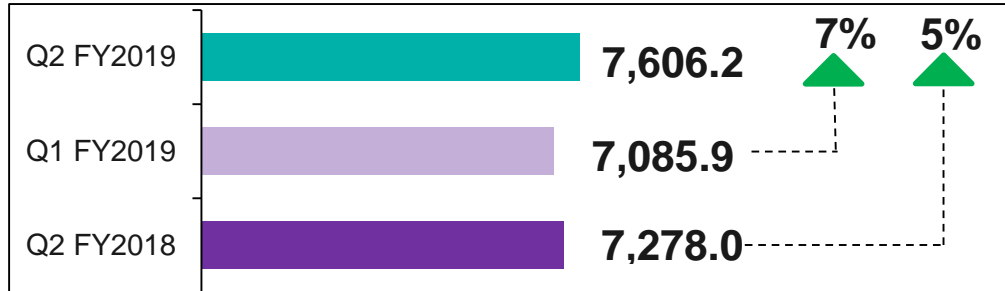
Outlook and Focus Areas

Q&A

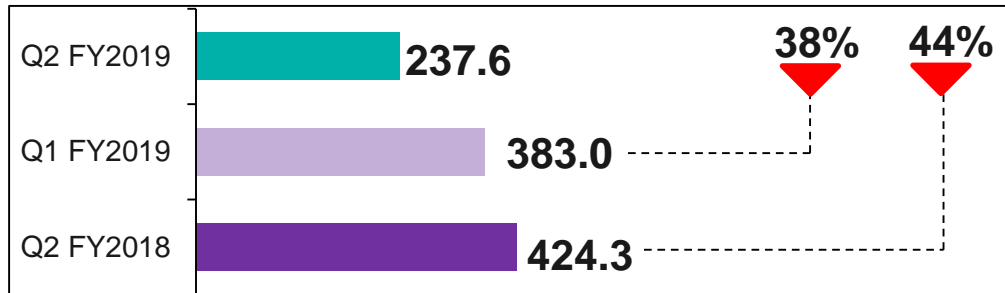
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Group Financial Performance

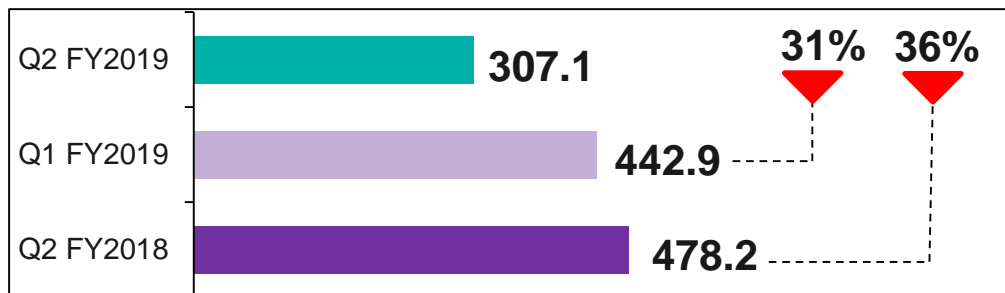
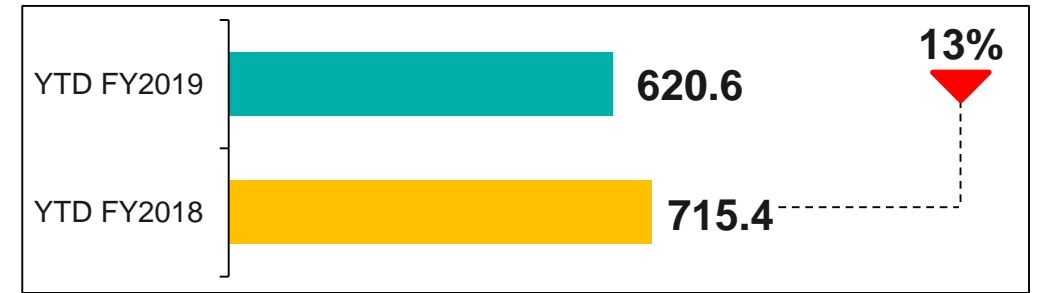
The Group overall Revenue grew by 2% against YTD FY2018 following higher volume, offset by higher OPEX resulting in lower PBT



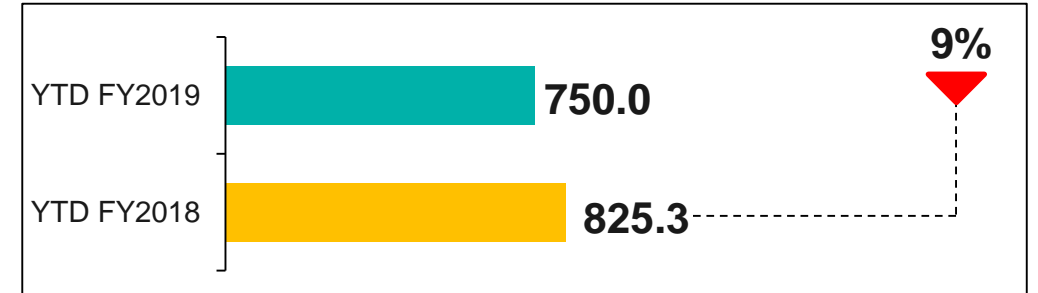
Revenue
(RM mil)



Profit Before Tax
(RM mil)



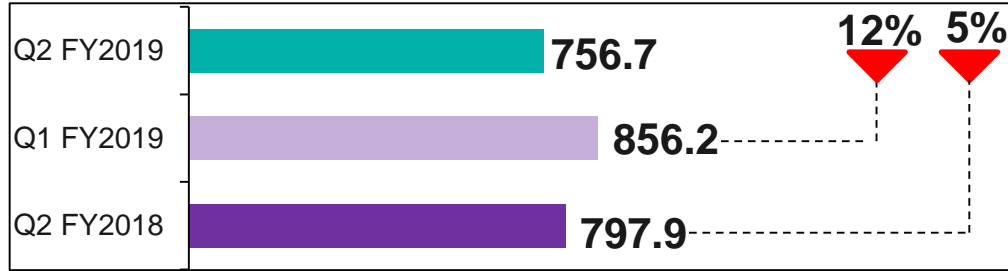
EBITDA
(RM mil)



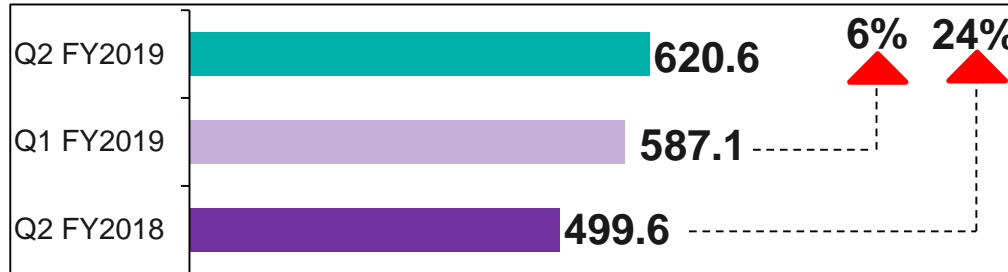
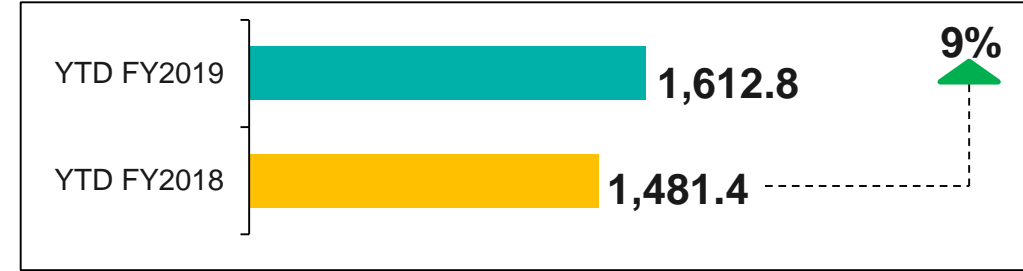
Item	Q2 FY2019	Q1 FY2019	Q2 FY2018	YTD FY2019	YTD FY2018
Average Selling Price (RM)	1.96	1.88	2.01	1.92	1.97
EPS (sen)	17.40	29.30	31.60	46.70	53.60

Gross Profit was higher against YTD FY2018

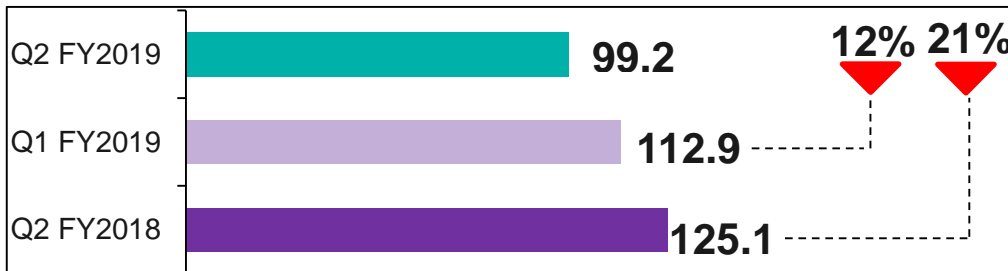
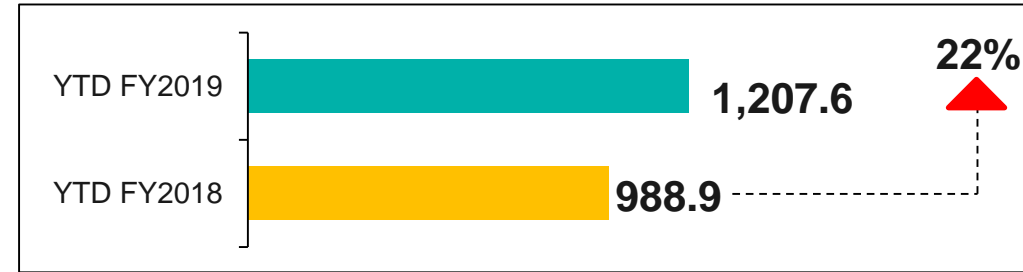
following higher volume, offset by higher OPEX and lower other income by 22% and 4%, respectively



Gross Profit
(RM mil)



OPEX
(RM mil)



Other Income
(RM mil)



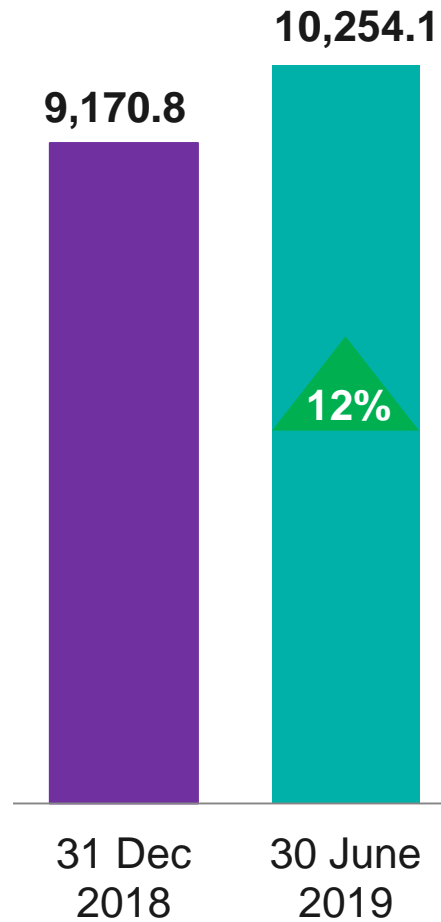
Dealer's Commission Impact

Item	Q2 FY2019 vs. SPLY	YTD FY2019 vs. SPLY
Higher Gross Profit	RM 62.6 mil	RM 120.2 mil
Higher OPEX	RM 62.6 mil	RM 120.2 mil

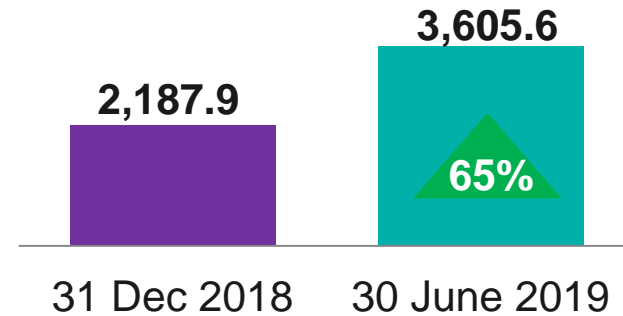
Consolidated Statement of Financial Position

Improved Return on Equity and strengthen cash position

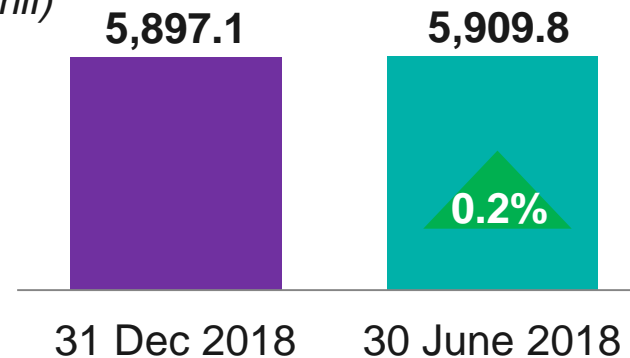
Total Assets
(RM mil)



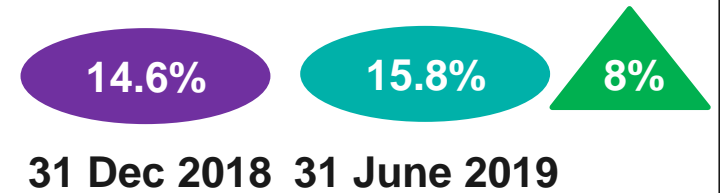
Cash and Cash Equivalents
(RM mil)



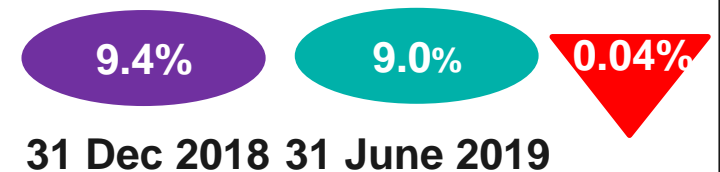
Equity attributable to shareholders of the Company
(RM mil)



Return on Equity

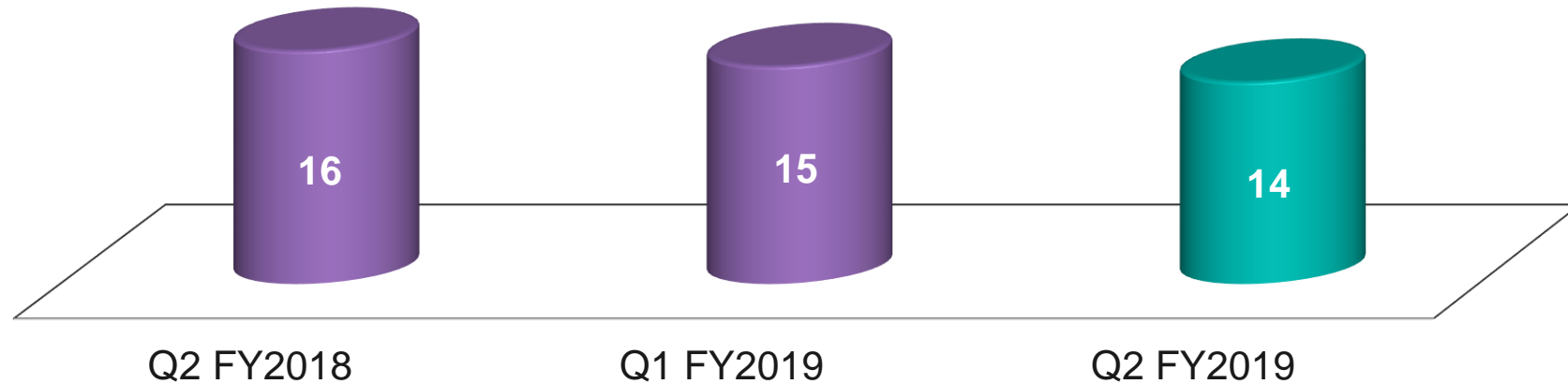


Return on Total Assets



For Q2 FY2019, PetDag has declared dividend amounting to 14 sen/share

Dividend per share (RM sen)



	Q2 FY2018	Q1 FY2019	Q2 FY2019
Dividend Payout	56%	54%	79%

For Q2 FY2019, PetDag has declared dividend of 14 sen, with higher dividend payout as compared to Q2 FY2018

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Outlook 2019

1 Retail Fuel Prices Implementation of targeted fuel subsidy is estimated in Q3 FY2019

THE EDGE
MARKETS

Ministry to hold meeting on targeted petrol subsidy

Bernama / Bernama
July 13, 2019 00:25 am +08



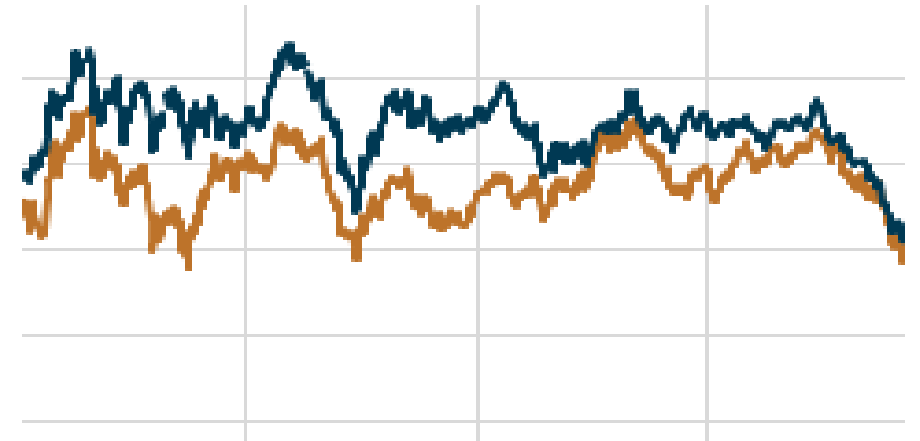
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JITRA (July 12): The Ministry of Domestic Trade and Consumer Affairs will hold meetings with stakeholders and media agencies to convey information on the implementation of targeted petrol subsidy before it is introduced later this year.

Minister Datuk Seri Saifuddin Nasution Ismail said among the stakeholders were consumer associations, petrol station operators, oil companies and other agencies including Bank Negara Malaysia, Department of Statistics and Customs Department.

The stakeholders

2 Prices expected to continue to be volatile



Focus Areas

1



Transforming Customer Experience

2



Market Leadership

3



Safe, Reliable and Efficient Operations

4



Digitally Enabled

Creating seamless and frictionless customer experience

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