

MAKING LIFE SIMPLER AND BETTER

Operating Environment

Business & Financial Performance

Quarterly Highlights

Moving Forward

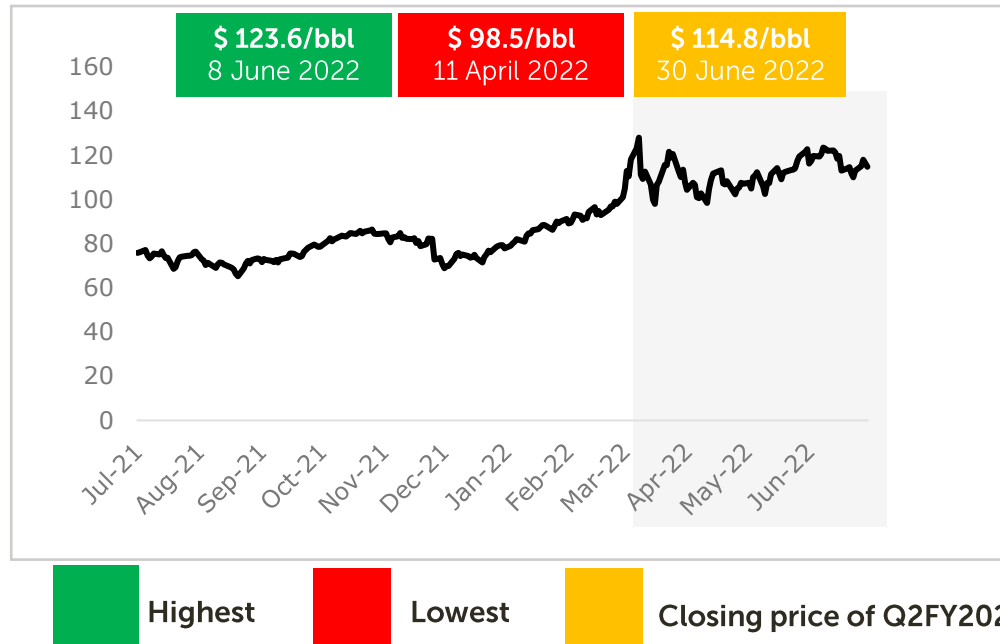
Q&A



Operating Environment

1

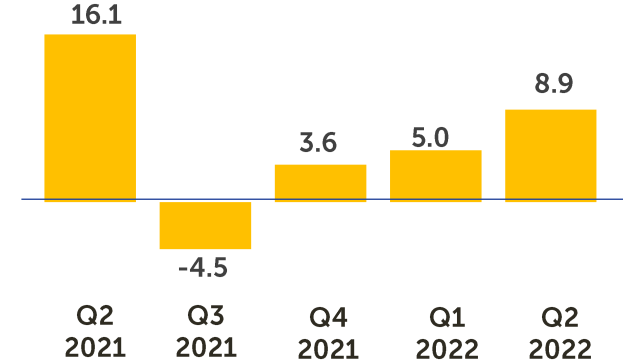
Brent crude, USD/bbl



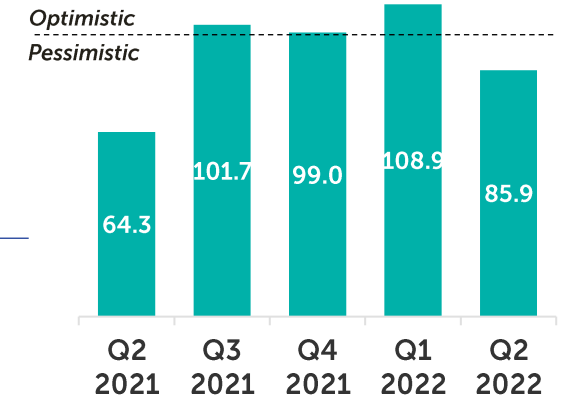
Brent crude price ranged between USD98.5/bbl to USD123.6/bbl in Q2 FY2022 due to unsettling conflict in Eastern Europe

2

GDP
(%) Change Y-o-Y



Consumer Sentiment Index



Source: Bank Negara, Dept of Statistic, MIER

While economic recovery process continues in Q2 FY2022 with GDP registered at 8.9%, CSI points plummets as consumer confidence drops due to inflation

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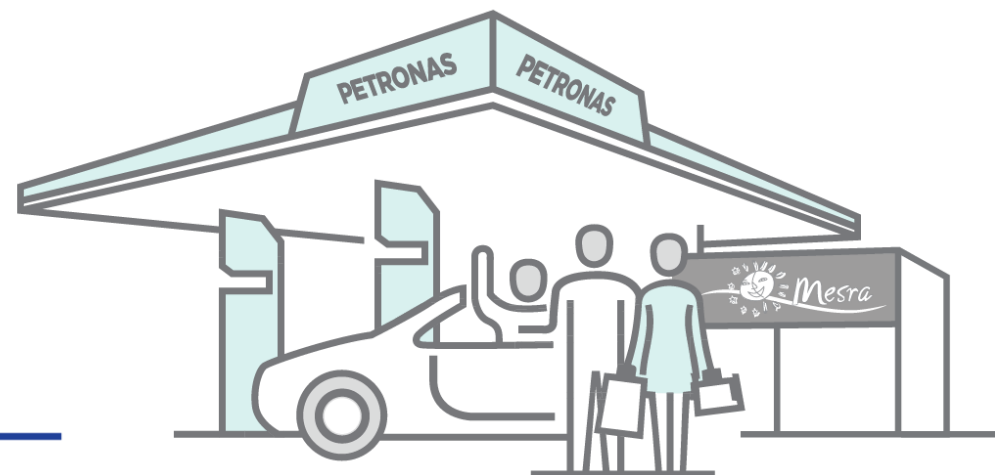
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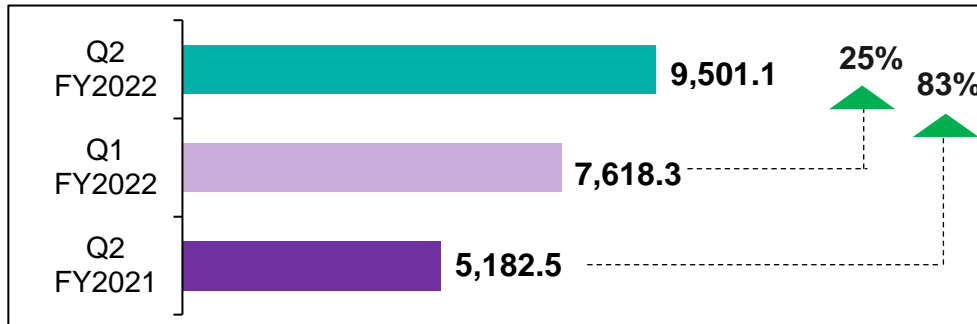
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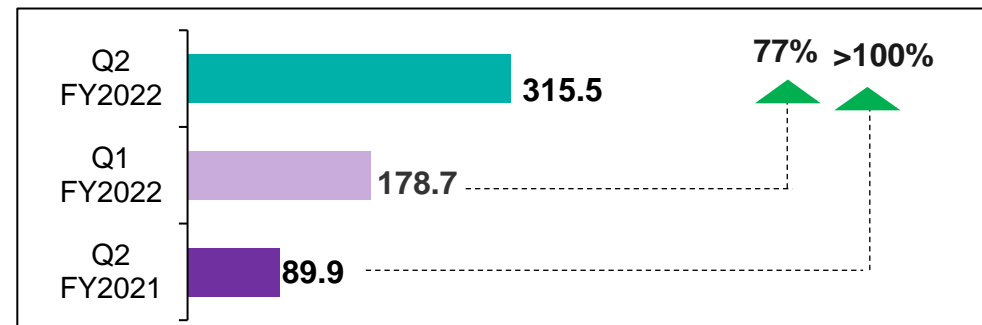
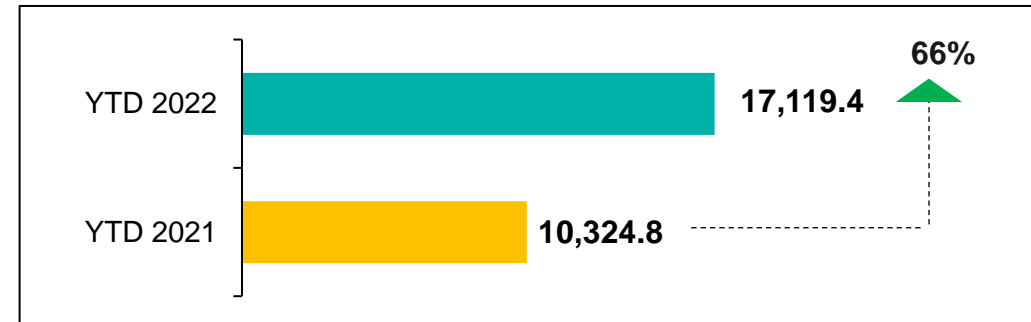


Group Financial Performance (1/2)

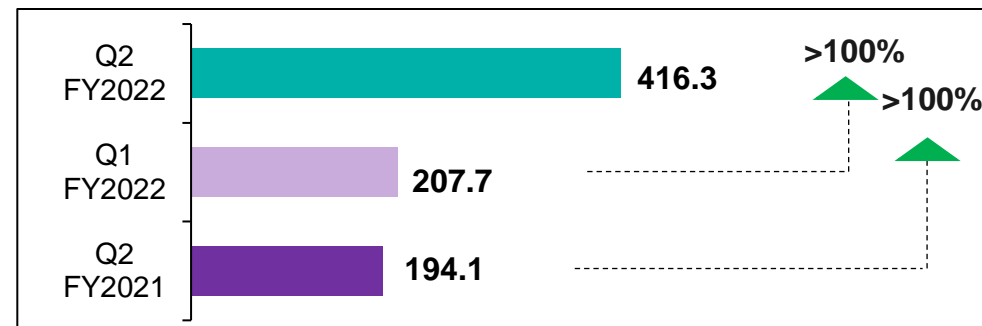
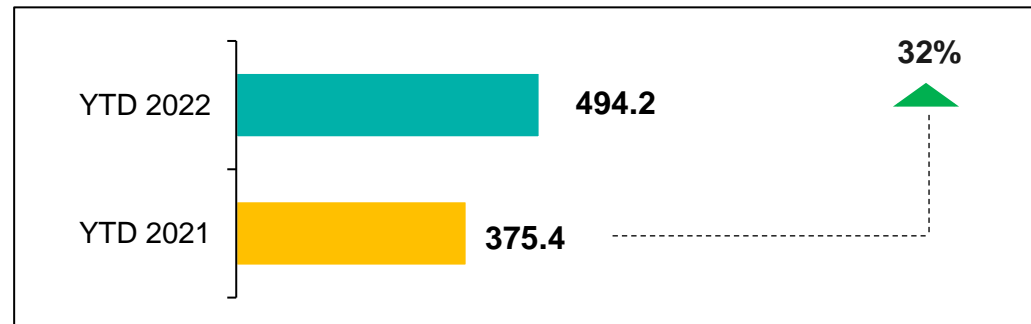
Higher PBT in Q2 FY2022 as compared to SPLY mainly contributed by higher gross profit from increase in demand as well as from disposal gain of LPG Sarawak business



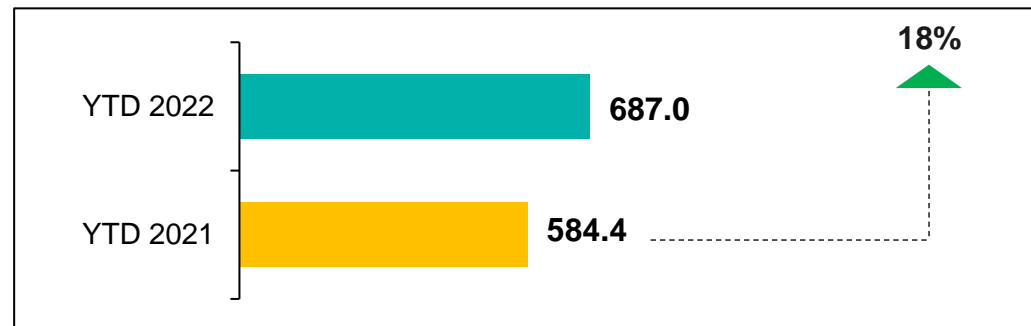
Revenue
(RM mil)



Profit Before Tax
(RM mil)

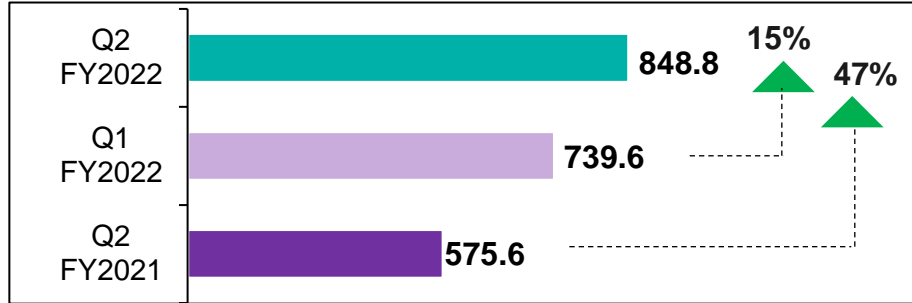


EBITDA
(RM mil)

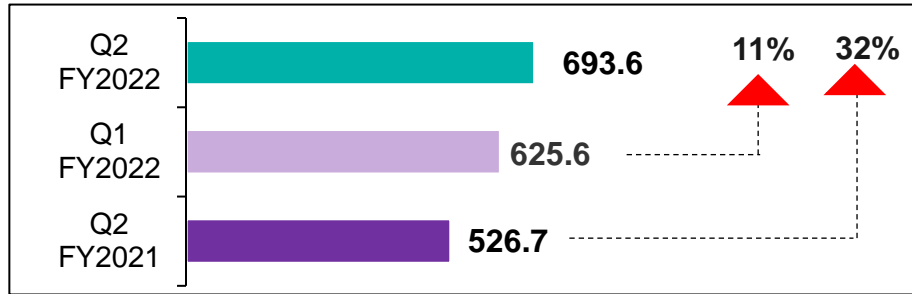


Group Financial Performance (2/2)

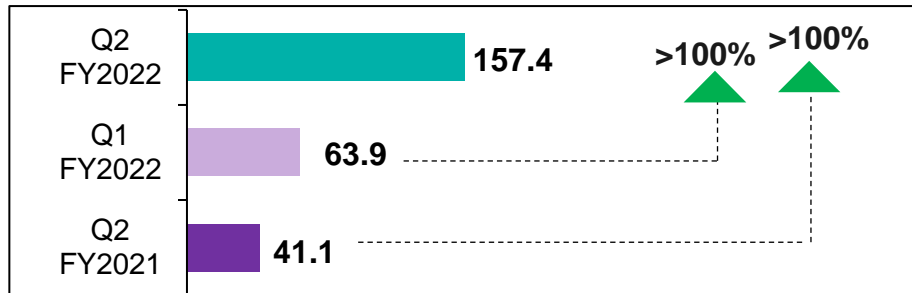
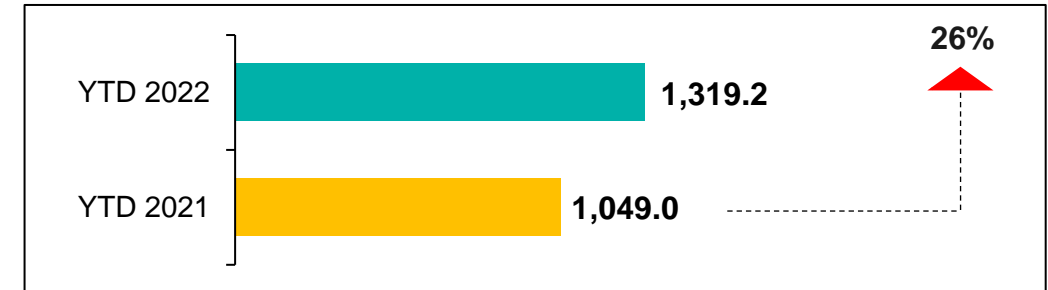
Higher gross profit following increase in demand, higher OPEX following higher dealer's commission and higher other income following gain on disposal of Sarawak LPG business



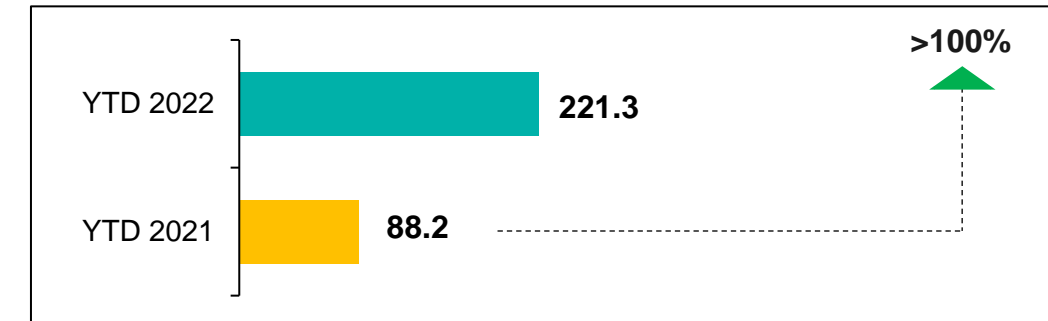
Gross Profit (RM mil)



OPEX (RM mil)

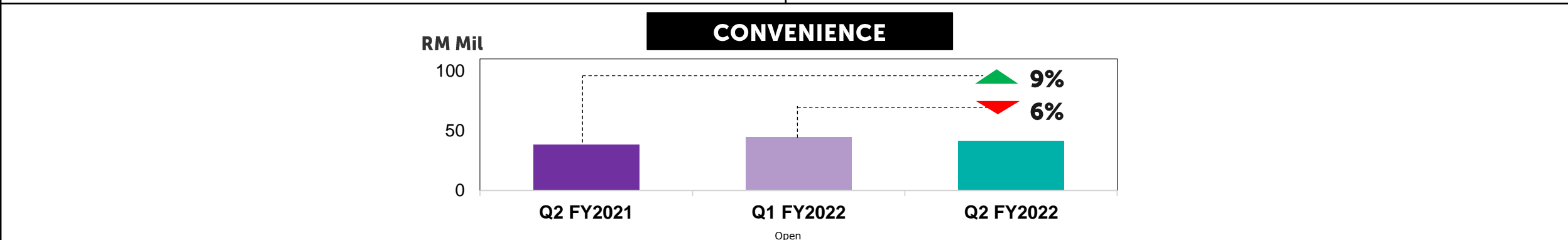
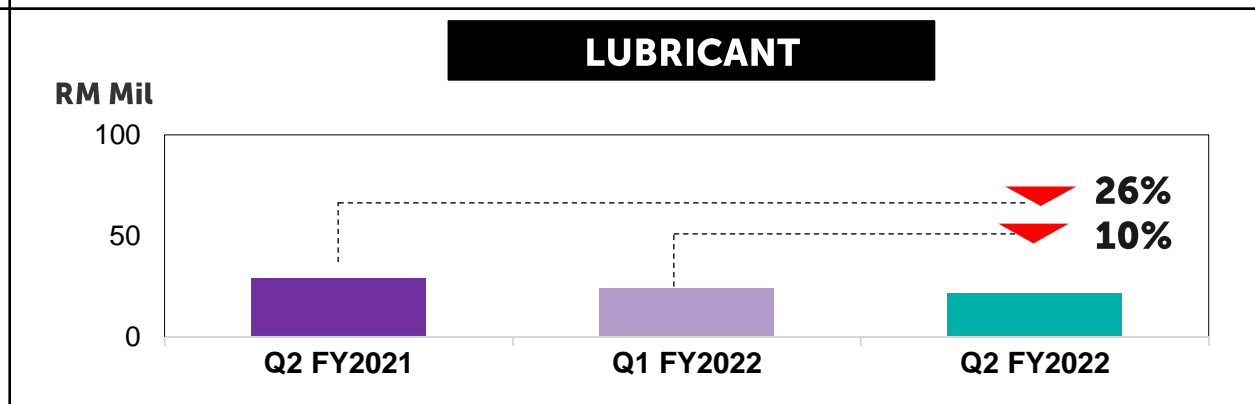
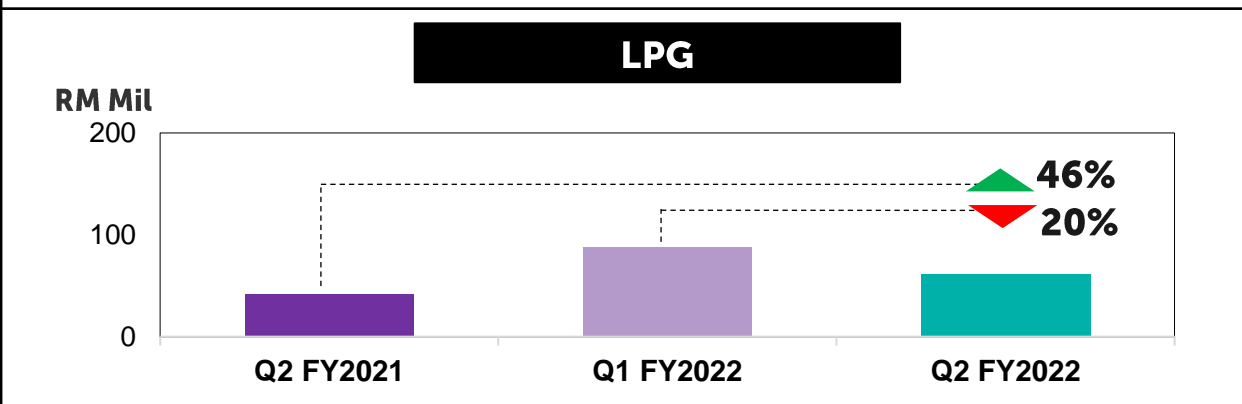
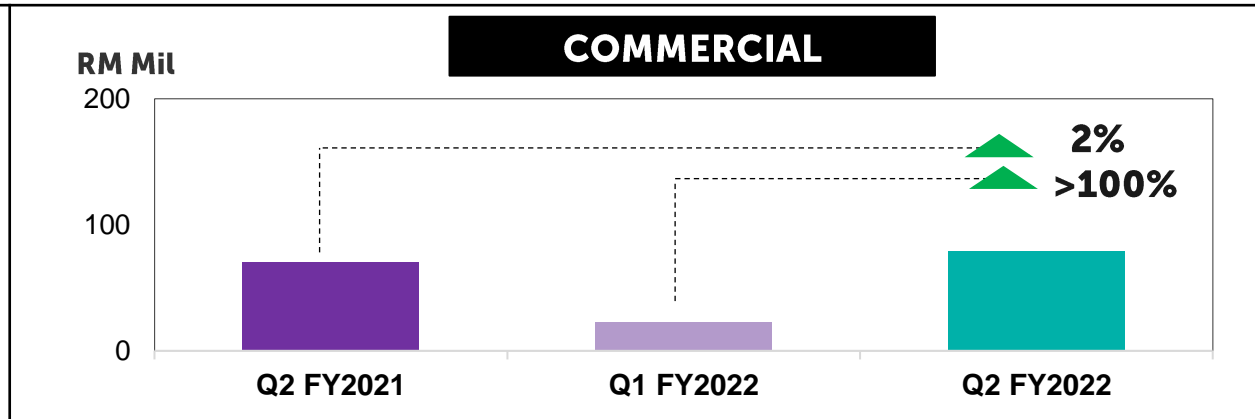
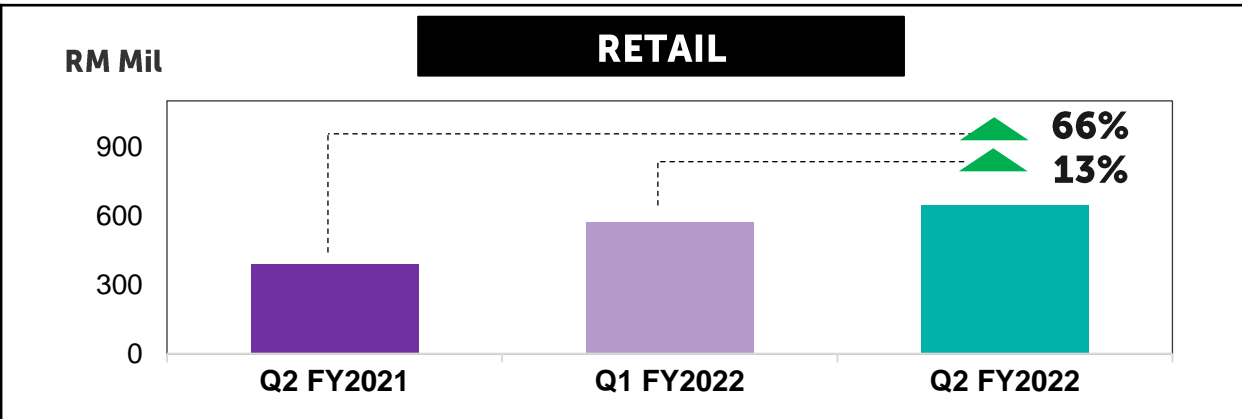


Other Income (RM mil)



Gross Profit by Business Segments:

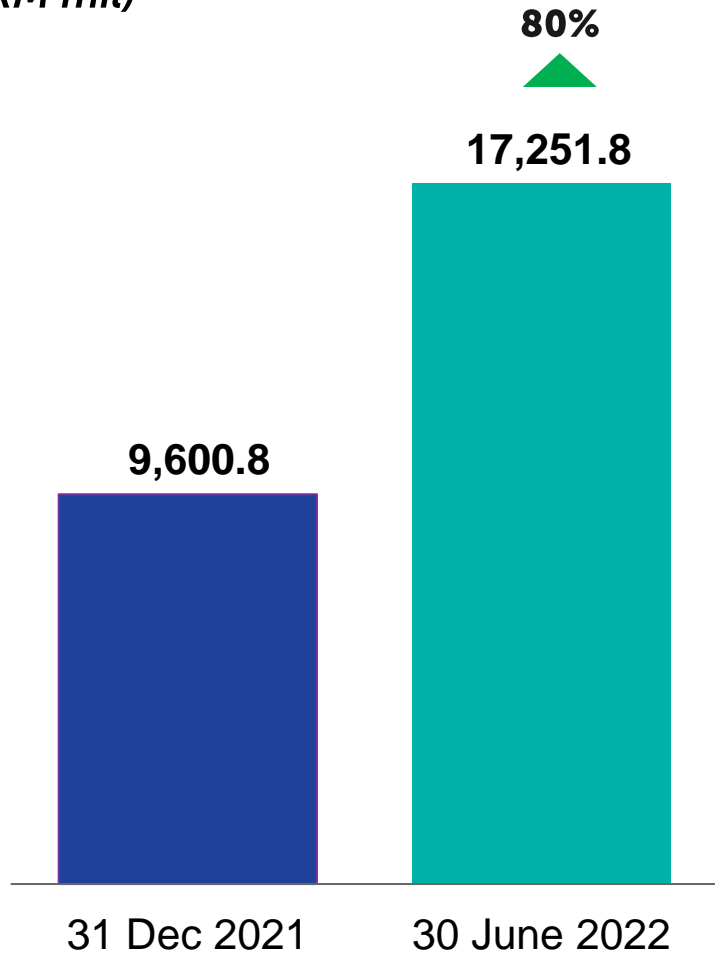
All business segments recorded higher gross profit in Q2 FY2022 against SPLY except for Lubricant business.



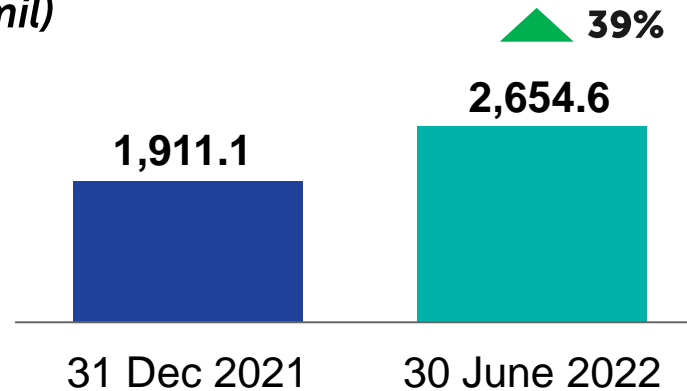
Consolidated Statement of Financial Position

Total assets increased by 80% due to delay in subsidy receivable as well as increase in prices

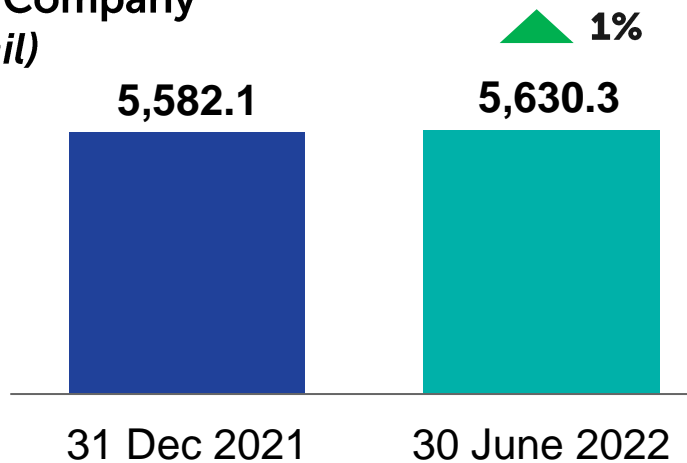
Total Assets
(RM mil)



Cash and Cash Equivalents
(RM mil)

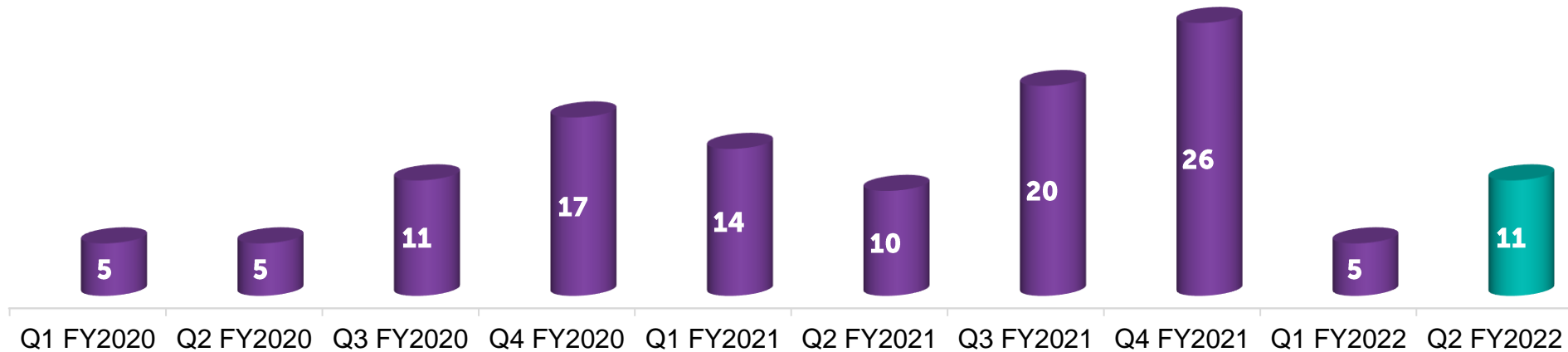


Equity attributable to shareholders
of the Company
(RM mil)



PetDag has declared dividend amounting to 11 sen/share

Dividend per share (RM sen)



| | 2020 | | | | 2021 | | | | 2022 | | | |
|---------------------|------|-----|----|-----|------|-----|----|-----|------|----|----|----|
| | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |
| Dividend Payout (%) | 61 | 482 | 52 | 186 | 53 | 135 | 85 | 231 | 56 | 52 | | |

For Q2 FY2022, PetDag has declared dividend of 11 sen, higher by 1 sen compared to Q2 FY2021.

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Promotional Highlights

SUSTENANCE THEMATIC CAMPAIGN



PETRONAS Primax 95 with Pro-Drive

Multi-touchpoints campaign



PETRONAS Dynamic Diesel Euro 5 with Pro-Drive

Multi-touchpoints campaign



PROMOTIONAL CAMPAIGN



PETRONAS Ramadan Raya

Multi-touchpoints campaign



PETRONAS Coffee Break Hari Raya Aidilfitri

Digital campaign



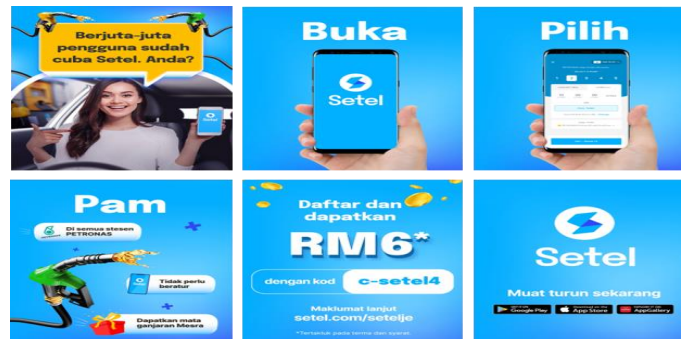
PETRONAS Balik Raya Air Asia

Digital campaign



Setel Cashback Promotion

Digital campaign



Awareness Level Strong Moderate Weak

Event Highlights



Hj. Muhalim
Pengurus Masjid Jamek Kampung Baru

01

Program Bubur Lambuk Bersama Gas PETRONAS



02

Malaysia Airlines Flies First Passenger Flight with Sustainable Aviation Fuel Supplied By PETRONAS

03

PETRONAS Malaysian Open



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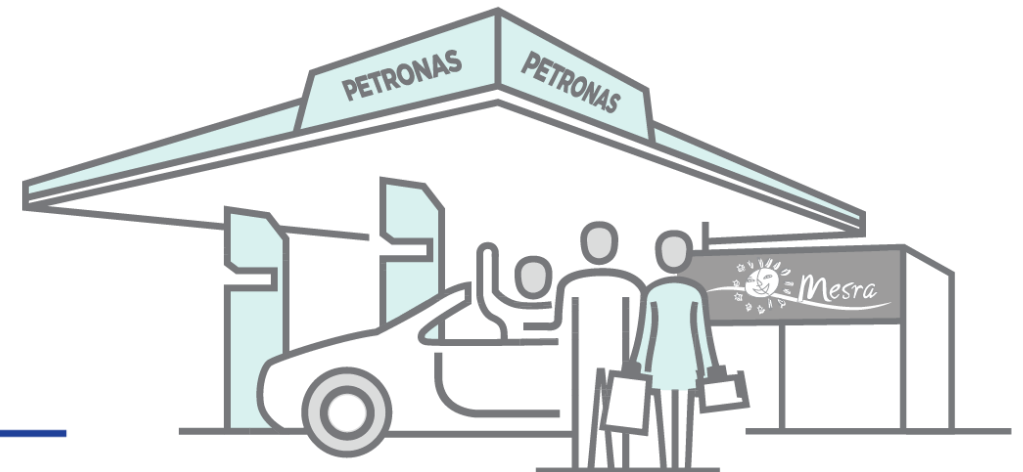
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2022 Outlook



Inflationary Pressures

- BNM decided to increase OPR to 2.25 points to reduce the inflationary pressures
- Reductions in household disposable income to affect consumer spending behavior
- BNM continue to observe the outlook of domestic inflation. This is to support a sustainable economics growth with the environment of price stability



Oil Price Volatility

- Oil price expected to move downwards on second half of 2022
- Raising concerns of global recessions due to rising interest rates could also exacerbate weakness in oil demand, increasing the downward pressure of oil price

Our Priorities

- Diversify our portfolio in non-fuel products through Mesra retail
- Committed to lead the energy transition in Malaysia by providing solutions to meet our customer needs
- Leveraging our digital and innovative ventures to enhance seamless customer experience

PETRONAS

Passionate about Progress