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PETRONAS Dagangan Berhad

Analyst Briefing for Q4 FY2019

26 February 2020

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Key Highlights for Q4 FY2019

Financial Results

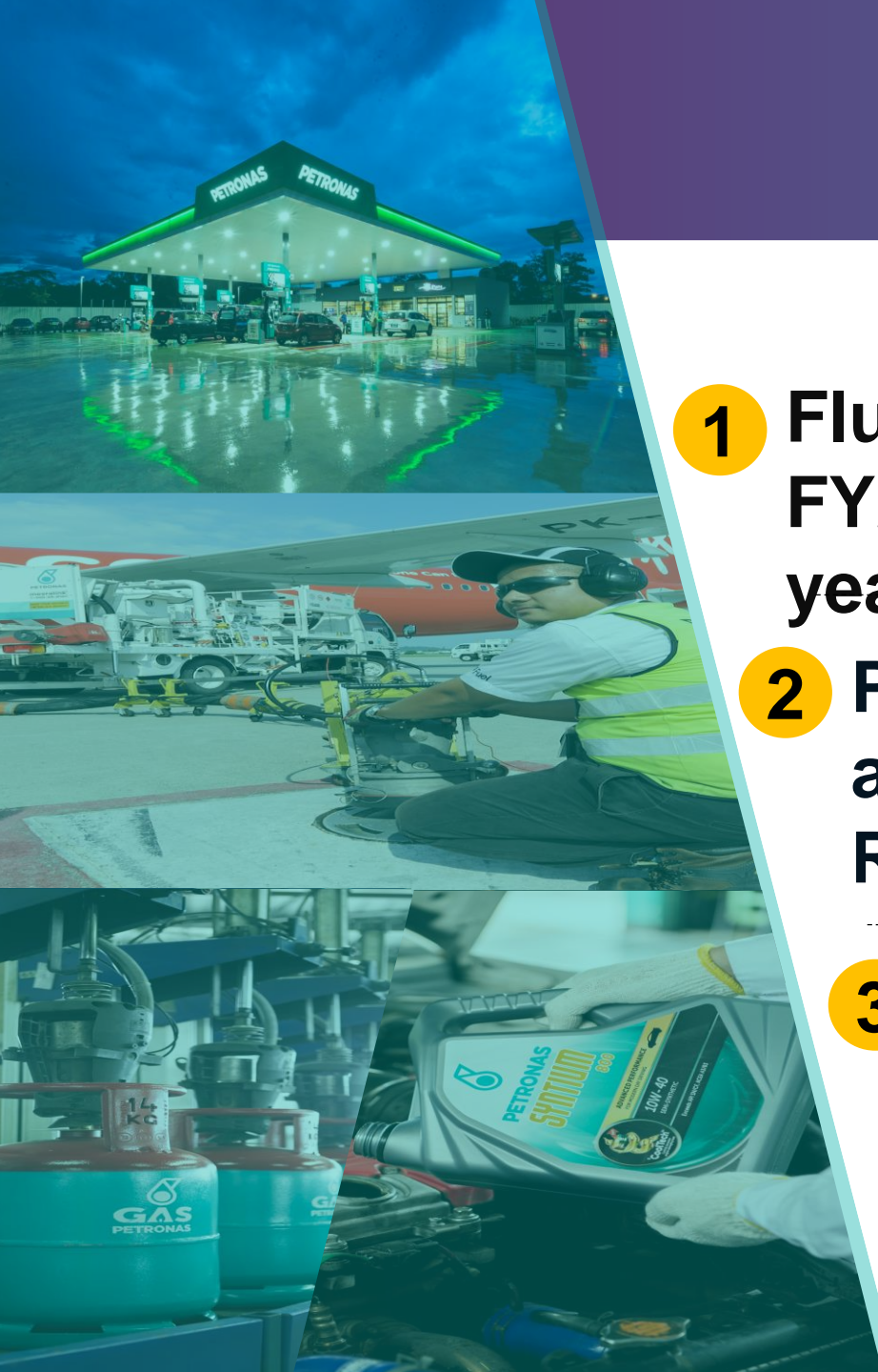
Focus Areas

Q&A

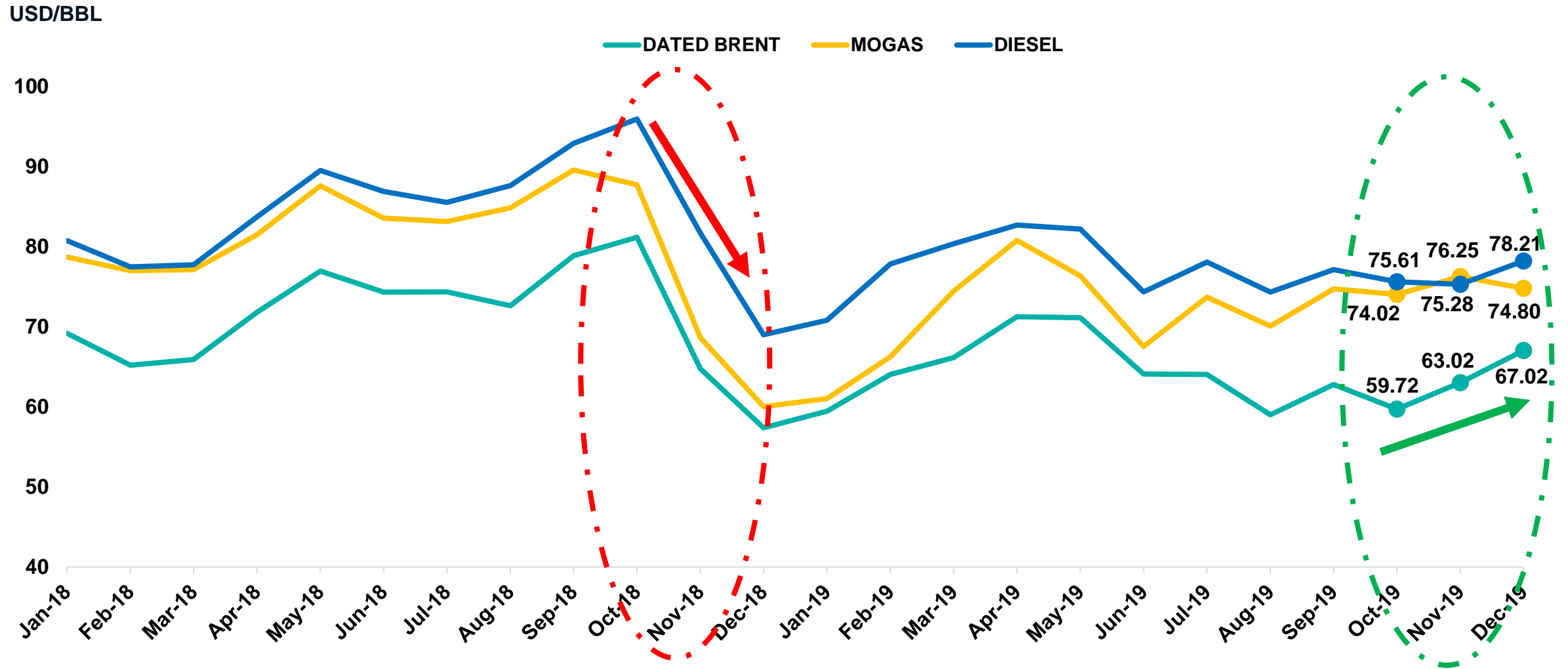


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Key Highlights

- 
- 1** Fluctuating Petroleum Product Prices in Q4 FY2019 as opposed to sharp decline in last year
 - 2** PBT for the quarter improved by >100% and the Group registered PBT of RM1,128.9mil for the year
 - 3** Interim dividend of 25.0 sen/share and a special dividend of 15.0 sen/share was declared for Q4 FY2019

Fluctuating Petroleum Product Prices in Q4 FY2019 as opposed to sharp decline in last year



Key Highlights for Q4 FY2019

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Focus Areas

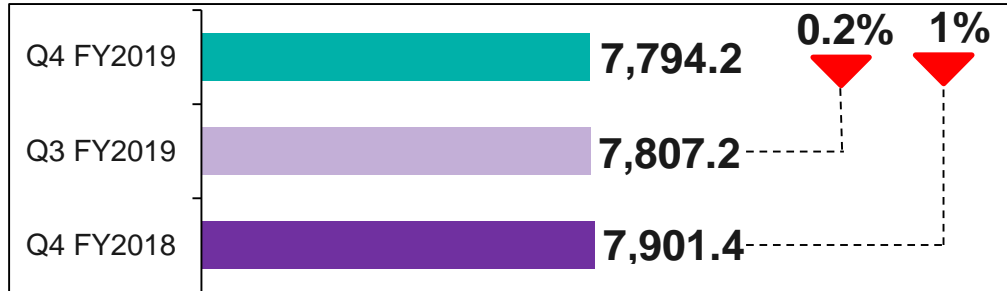
Q&A



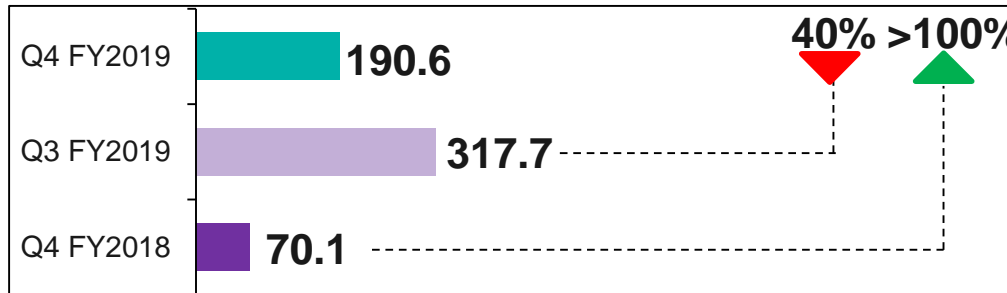
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Group Financial Performance

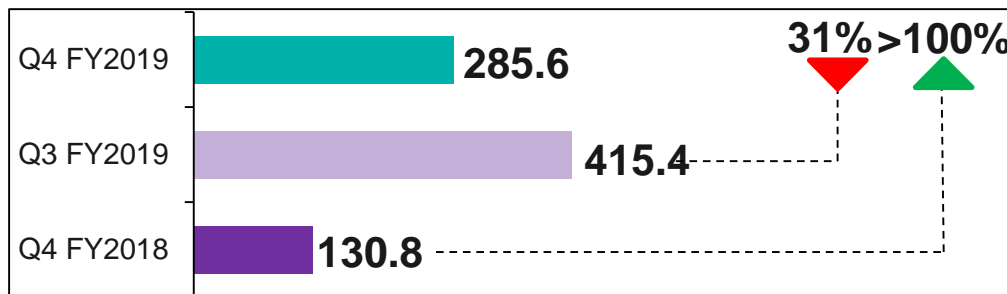
Strong volume growth and continued to sustain PBT >RM1bil



Revenue
(RM mil)



Profit Before Tax
(RM mil)



EBITDA
(RM mil)

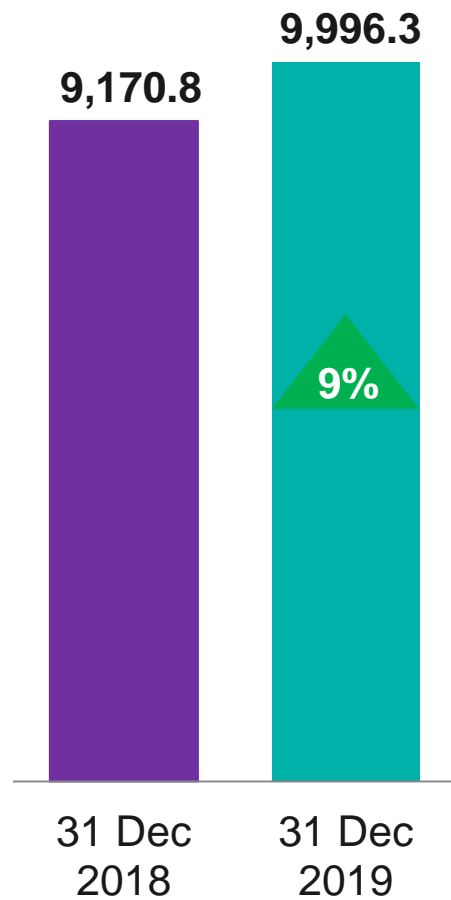


Item	Q4 FY2019	Q3 FY2019	Q4 FY2018	FY2019	FY2018
Average Selling Price (RM)	1.98	1.93	2.06	1.94	2.02
EPS (sen)	12.7	24.1	4.7	83.5	85.5

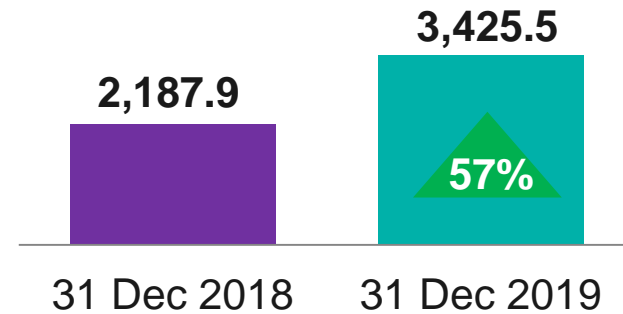
Consolidated Statement of Financial Position

Improved cash position following receipt of receivables

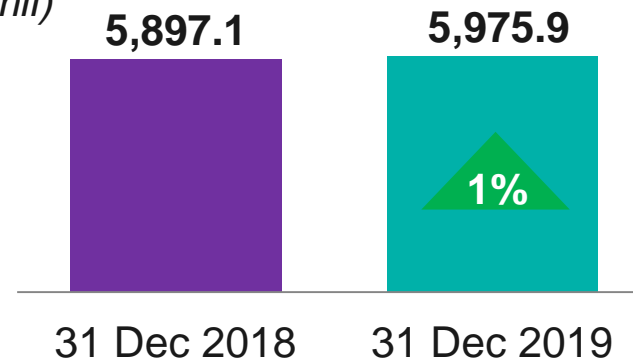
Total Assets
(RM mil)



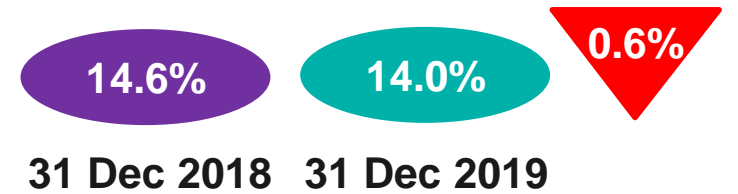
Cash and Cash Equivalents
(RM mil)



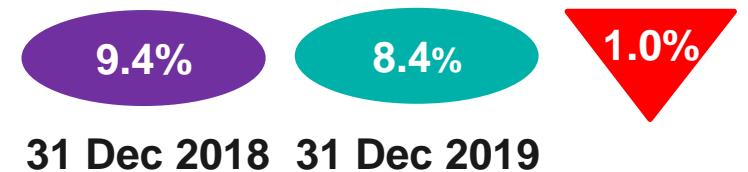
Equity attributable to shareholders of the Company
(RM mil)



Return on Equity



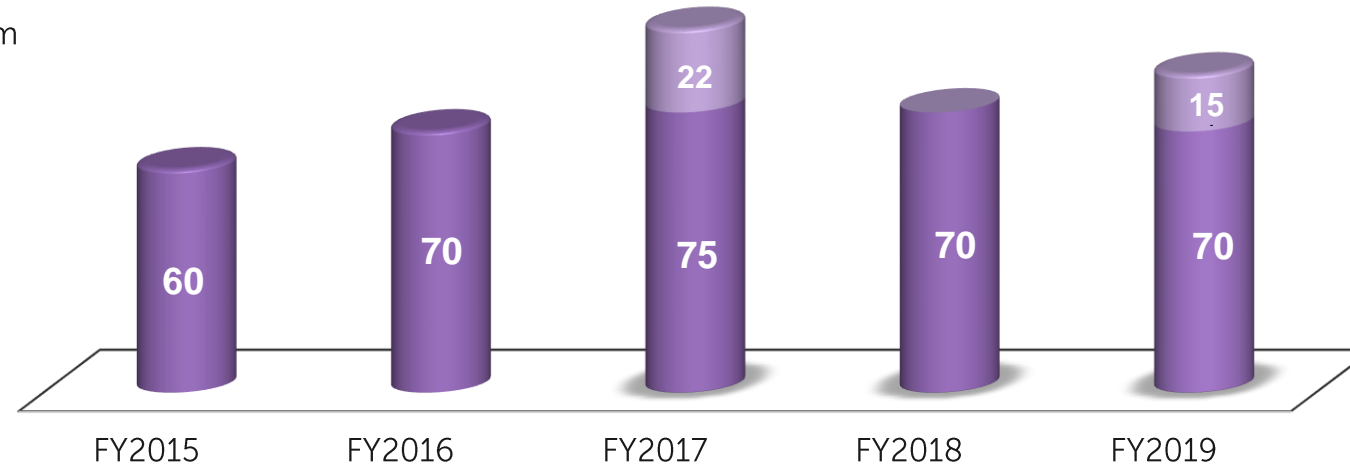
Return on Total Assets



We consistently provide healthy returns to our shareholders that exceeds Company's minimum dividend policy of 50% of PAT

Dividend per share (RM sen)

■ Special
■ Interim



	FY2015	FY2016	FY2017	FY2018	FY2019
Dividend Payout (%)	79%	81%	78%	86%	104%

For Q4 FY2019, PetDag has declared an interim dividend of 25.0 sen and special dividend of 15.0 sen, with higher dividend payout as compared to Q4 FY2018

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Leverage PETRONAS Primax 95 with Pro-Drive for Volume Growth



Sustain/Defend Market Leadership



Grow Non-Fuel Profitability Through Strategic Partnerships and Differentiated Offerings



Safe, Reliable and Efficient Operations



Digitally Enabled



Creating seamless and frictionless customer experience



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