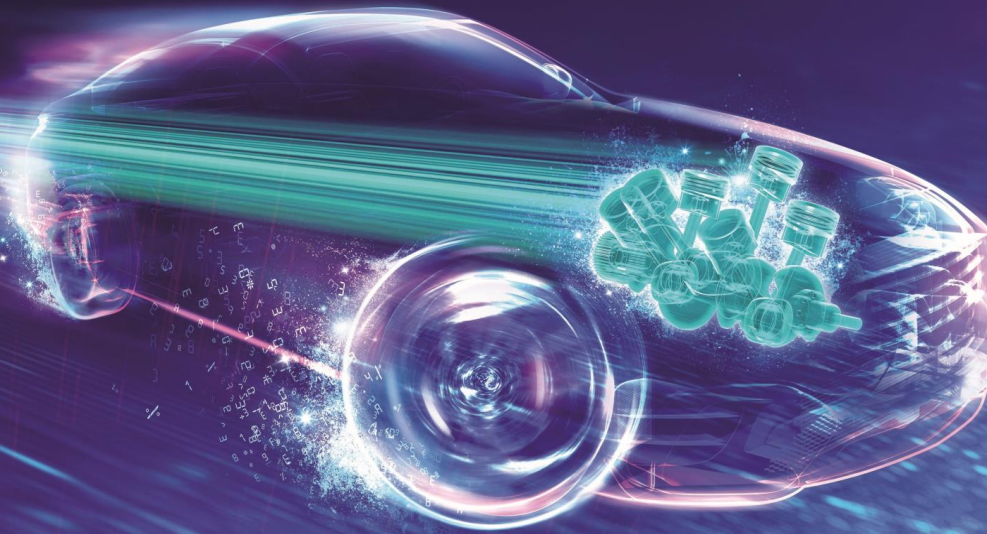


PETRONAS DAGANGAN BERHAD
Analyst Briefing for Q4 FY2021
23 February 2022



PETRONAS

FUTURE PROOF



FUTURE PROOF

- ① **Operating Environment**
- ② **Business & Financial Performances**
- ③ **Awards & Recognition**
- ④ **Promotional Highlights**
- ⑤ **Moving Forward**
- ⑥ **Q&A**



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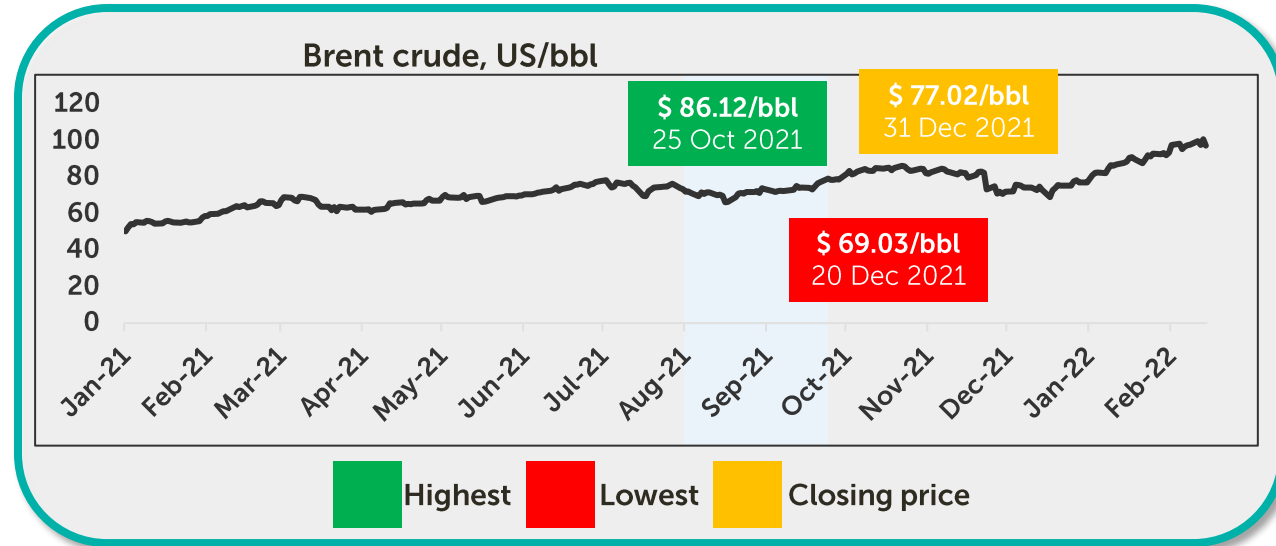
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Operating Environment in Q4 FY2021

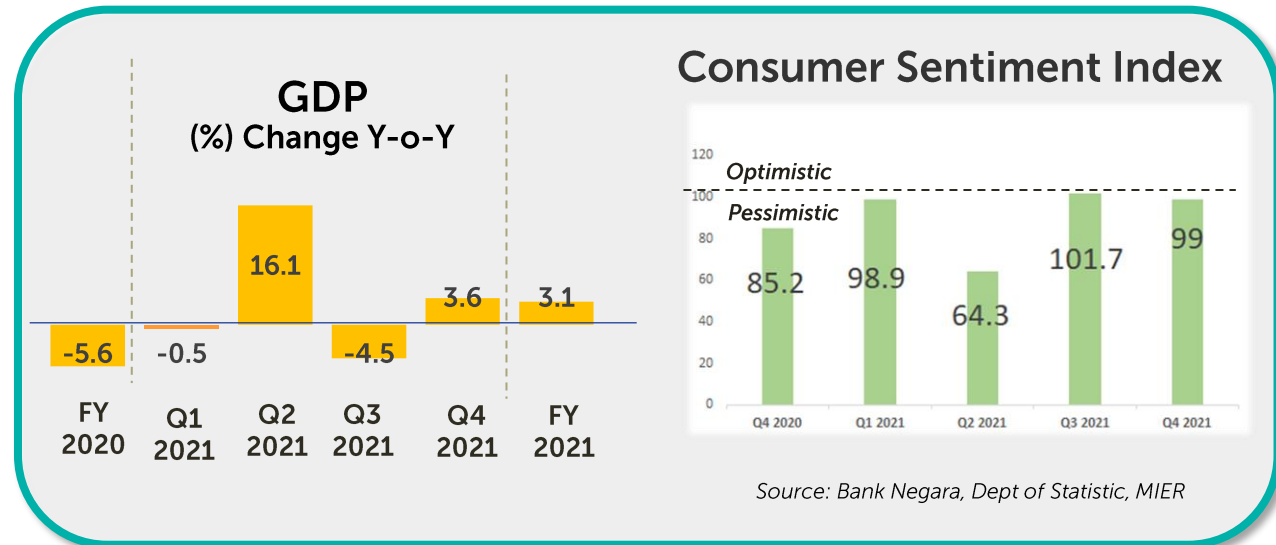
1

Average Brent crude price in Q4 FY2021 (USD79.48) was the highest despite emergence of Omicron



2

Malaysia's economic indicators showed major improvement in Q4 FY2021 following the lifting of travel bans and reopening of economy



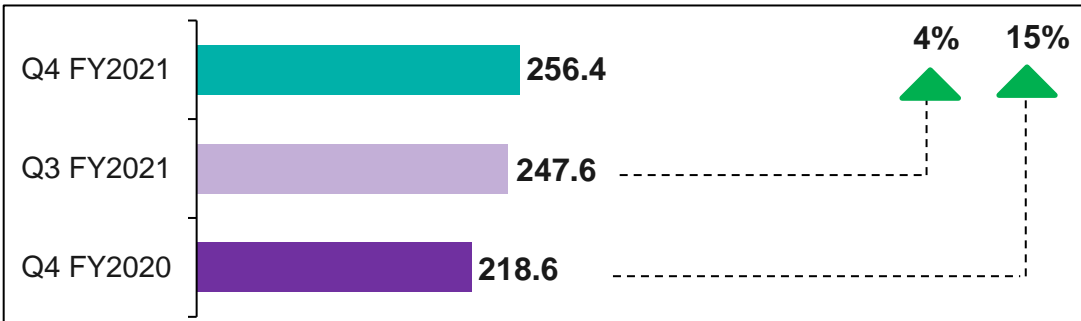
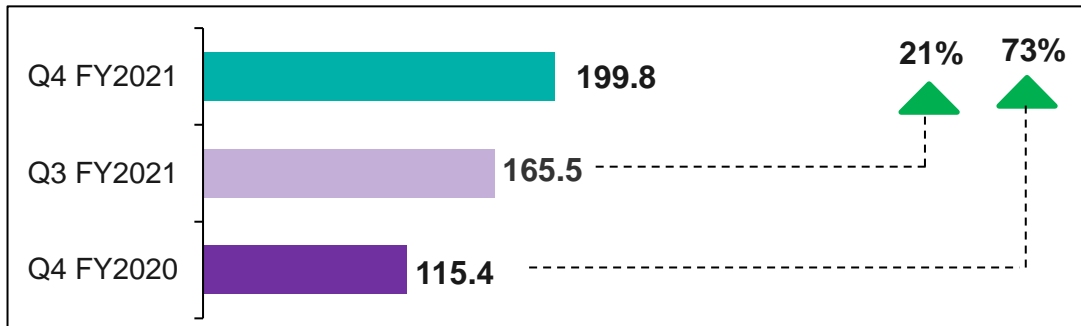
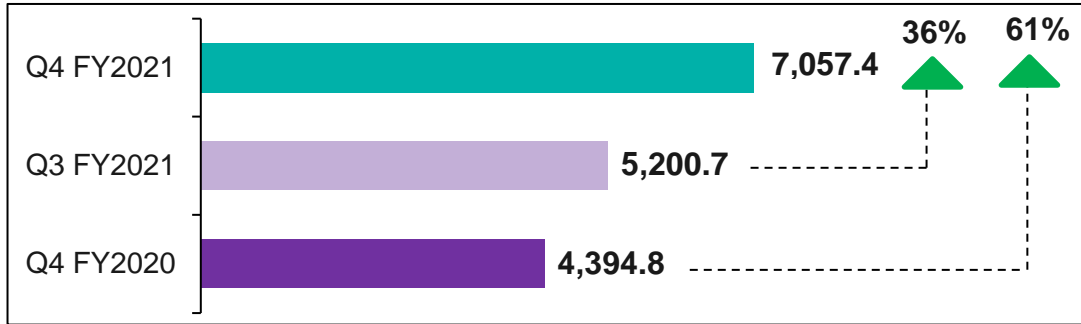
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Group Financial Performance (1/2)

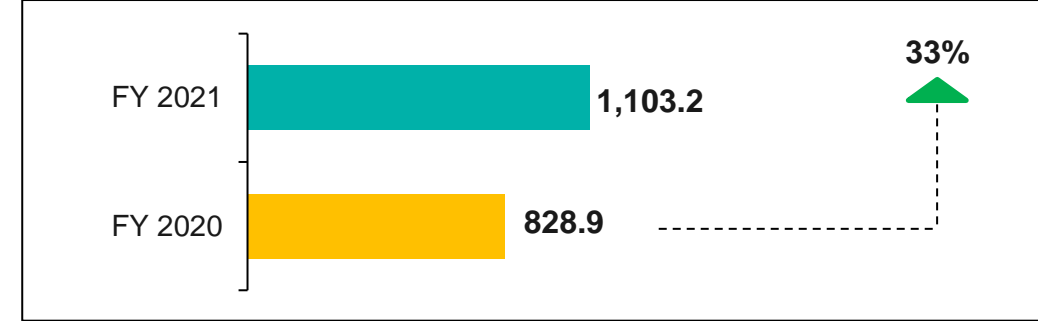
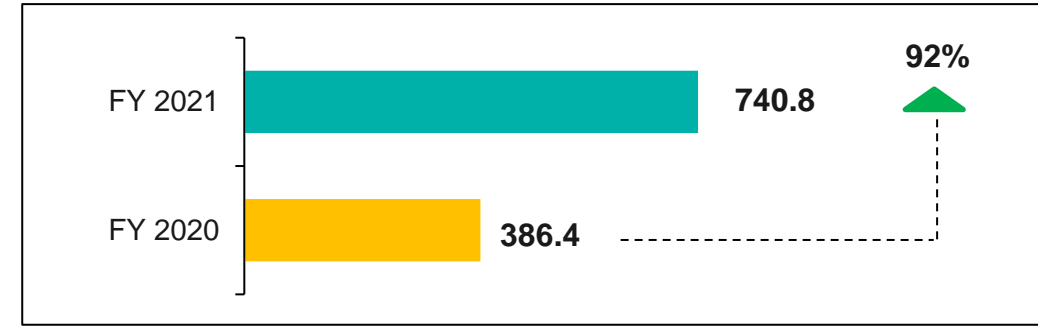
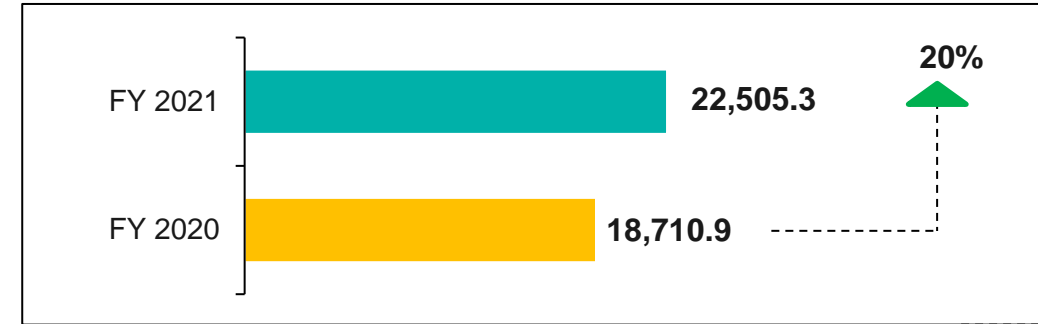
Higher PBT in Q4 FY2021 as compared to SPLY contributed by higher gross profit following higher MOPS prices, and higher other income, offset with higher OPEX



Revenue
(RM mil)

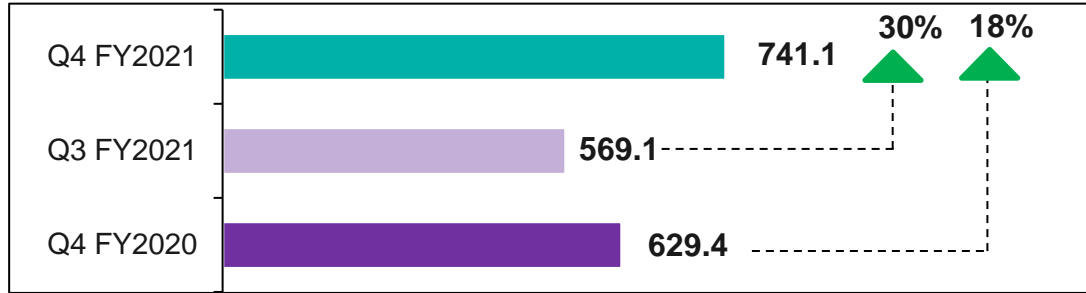
Profit Before Tax
(RM mil)

EBITDA
(RM mil)

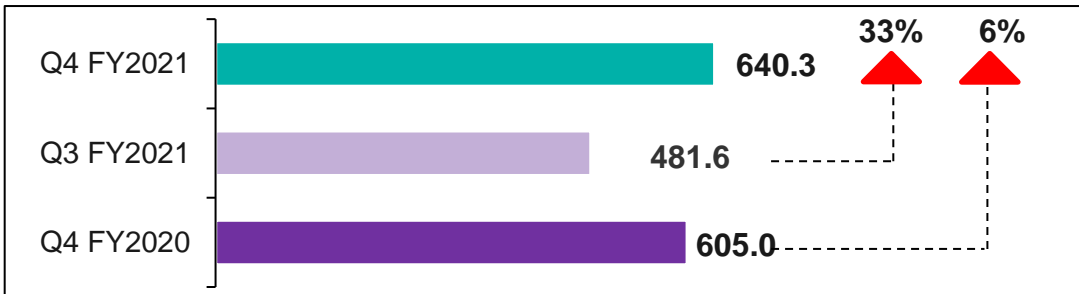


Group Financial Performance (2/2)

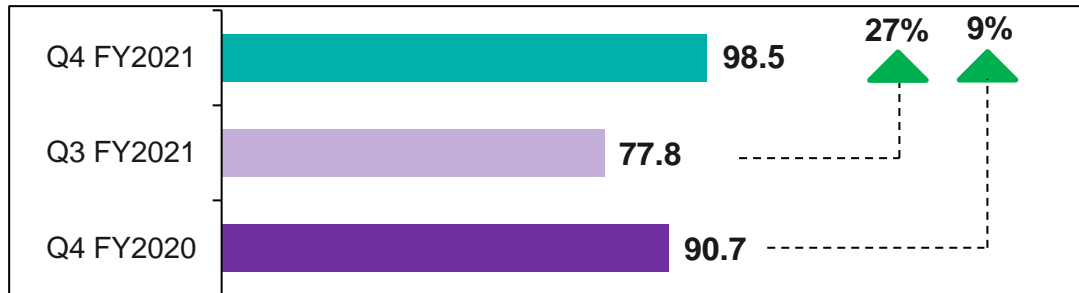
Higher PBT in Q4 FY2021 as compared to SPLY contributed by higher gross profit following higher MOPS prices, and higher other income, offset with higher OPEX



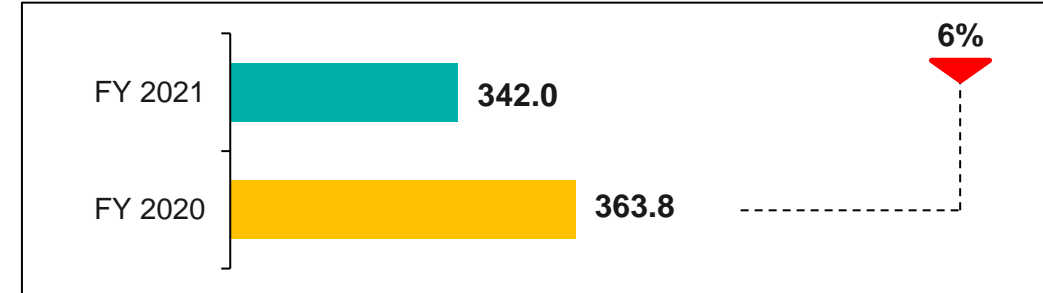
Gross Profit (RM mil)



OPEX (RM mil)

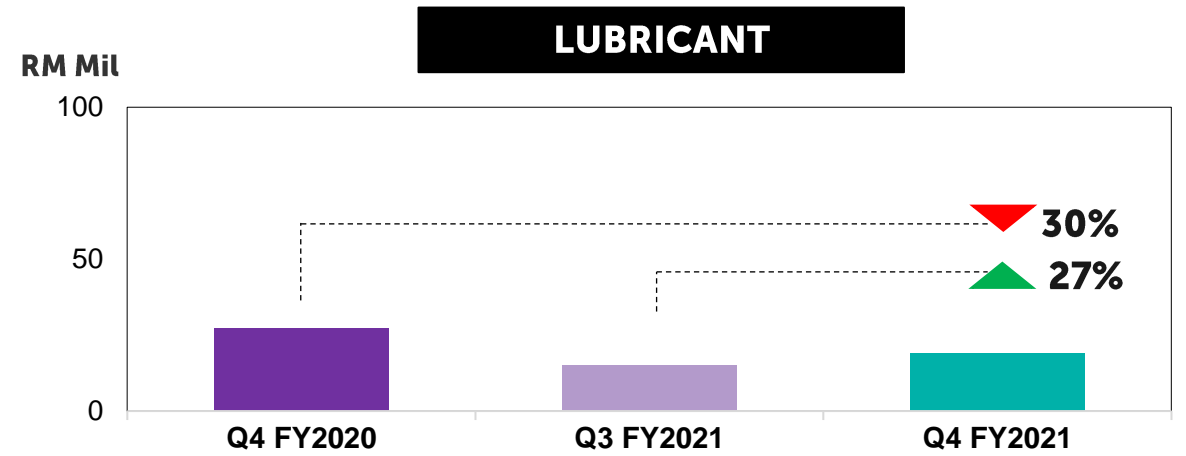
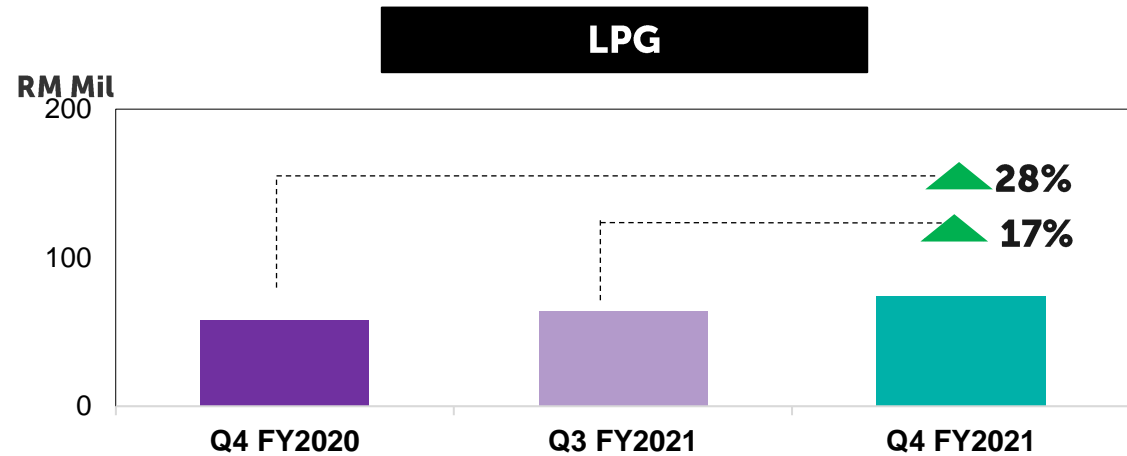
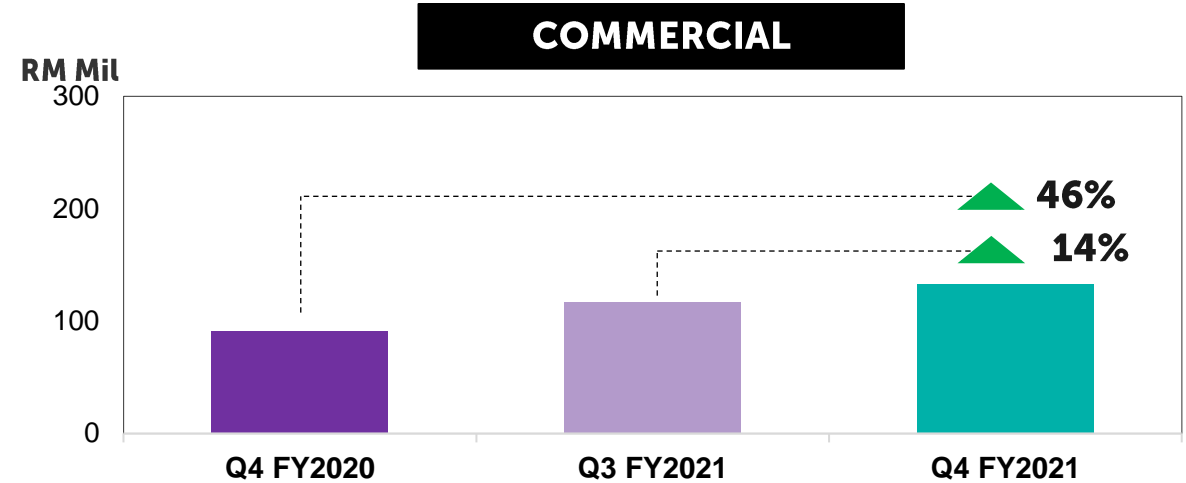
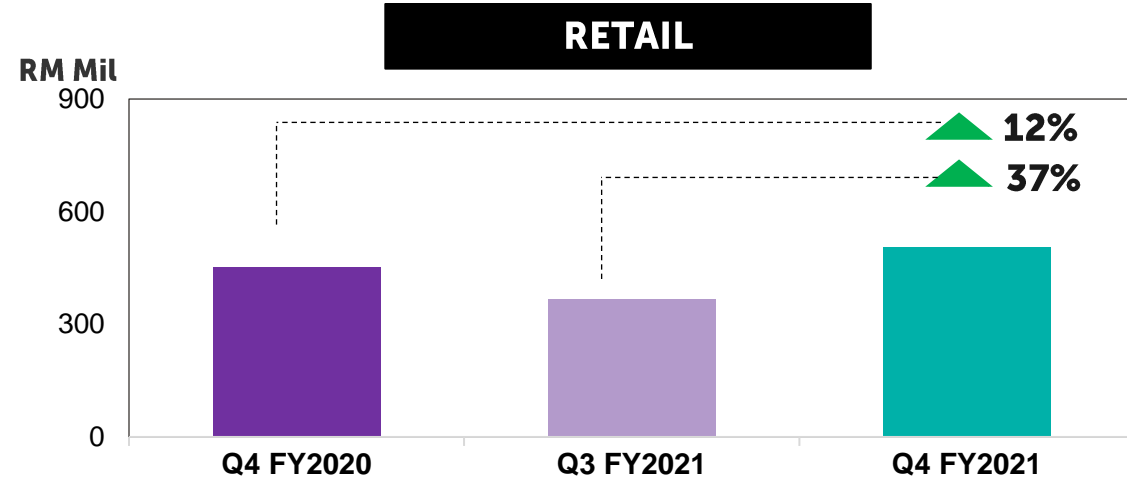


Other Income (RM mil)



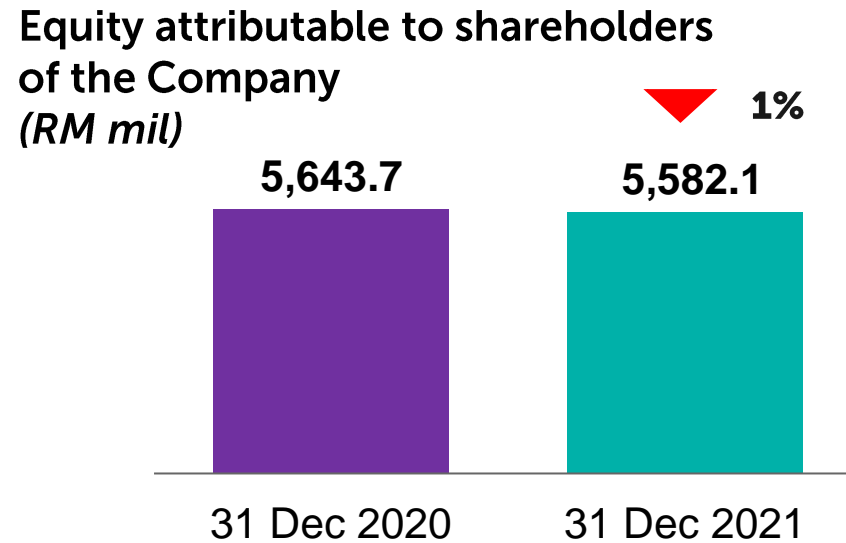
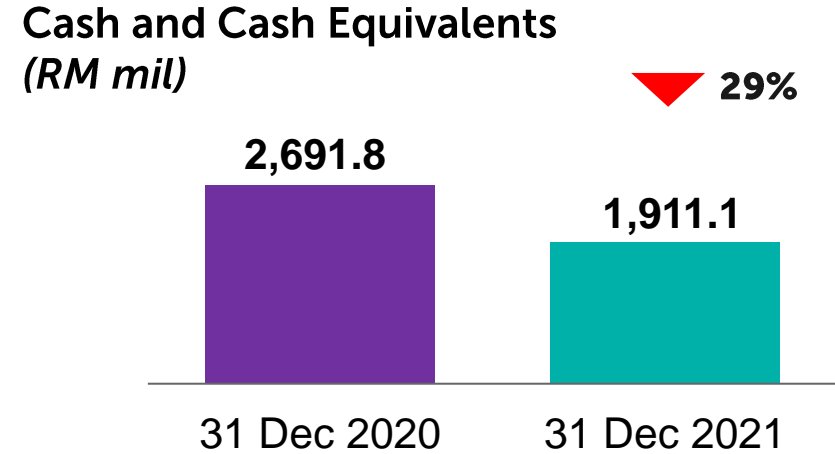
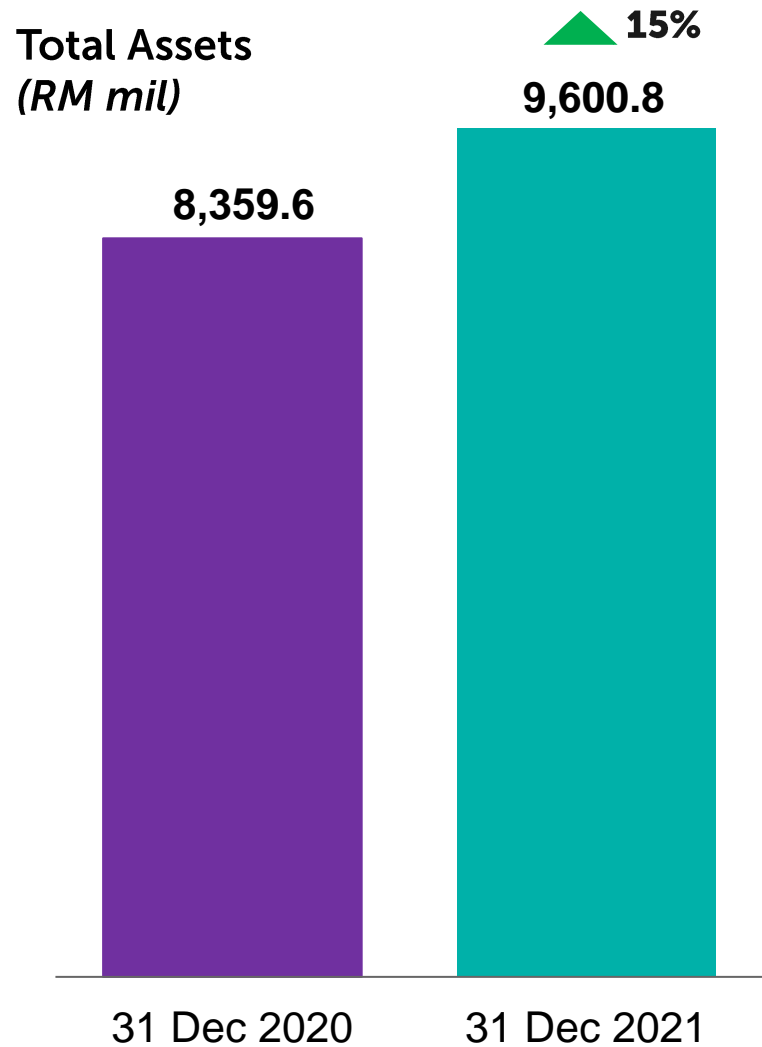
Gross Profit by Business Segments:

All business segments recorded higher gross profit in Q4 FY2021 against SPLY except for Lubricant business.



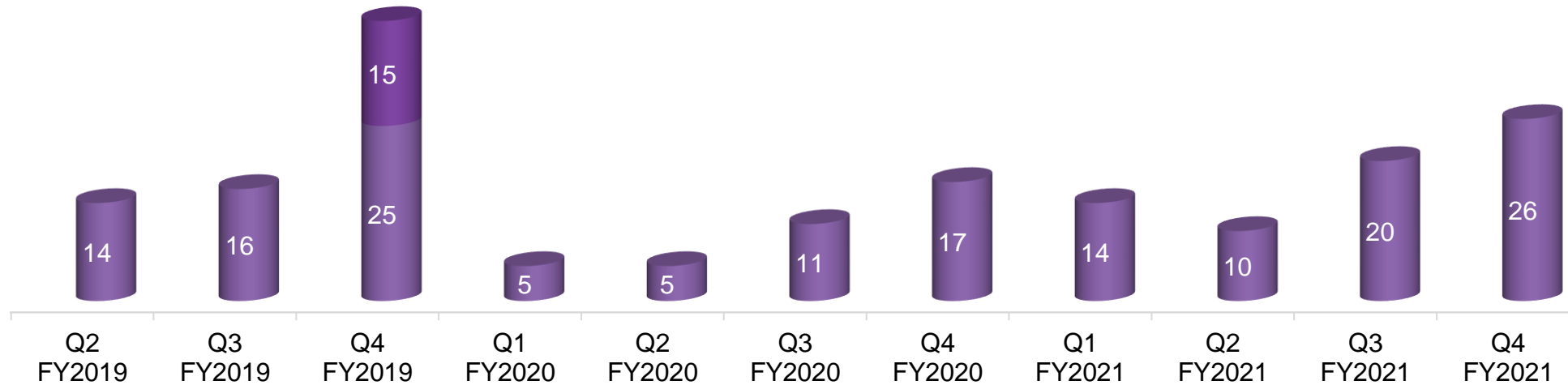
Consolidated Statement of Financial Position

Total assets increased by 15% following higher current assets in line with increase in business activities towards second half of the year



PetDag has declared dividend amounting to 26 sen/share

Dividend per share (RM sen)



	2019			2020				2021			
	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Dividend Payout (%)	80	67	311	61	482	52	186	53	135	85	231

For Q4 FY2021, PetDag has declared dividend of 26 sen, with higher dividend per share by 9 sen as compared to Q4 FY2020.

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PDB received Awards for various categories in 2021

1st place in Malaysia's Customer Experience Excellence 2021



**APPIES MALAYSIA
MARKETING CAMPAIGN
AWARDS**



**MSWG-ASEAN CORPORATE
GOVERNANCE AWARDS**



FINANCE DERIVATIVE AWARDS



**NEW RELIC, INC
FUTURESTACK AWARD**



**CHINA COMMUNICATIONS
CONSTRUCTION (ECRL) SDN BHD**



**ANNUAL REPORT COMPETITION (ARC)
AWARDS
INTERNATIONAL XXXV**



**AUSTRALASIAN REPORTING
AWARDS**



**NACS ASIAN CONVENIENCE
SUMMIT**



FTSE4Good

**4-STAR RATING
BY FTSE4GOOD**



**PUTRA
BRAND AWARDS**

PUTRA BRAND AWARDS



RosPA HSE AWARDS



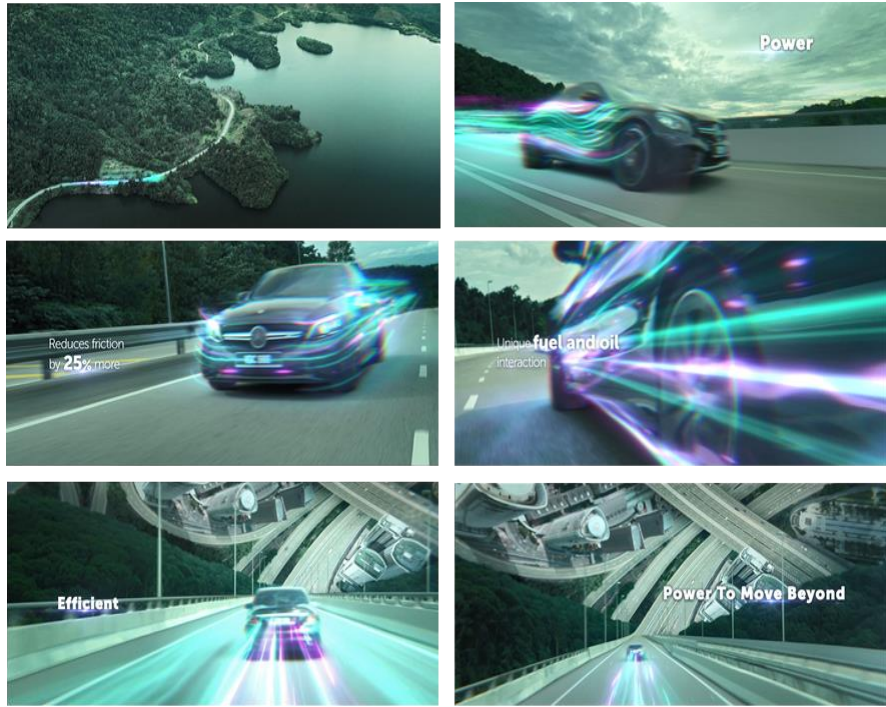
**MSOSH OCCUPATIONAL
SAFETY AND HEALTH AWARDS**

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PDB Q4 Marketing & Promotional Highlights



PETRONAS Primax 97 with Pro-Race ●

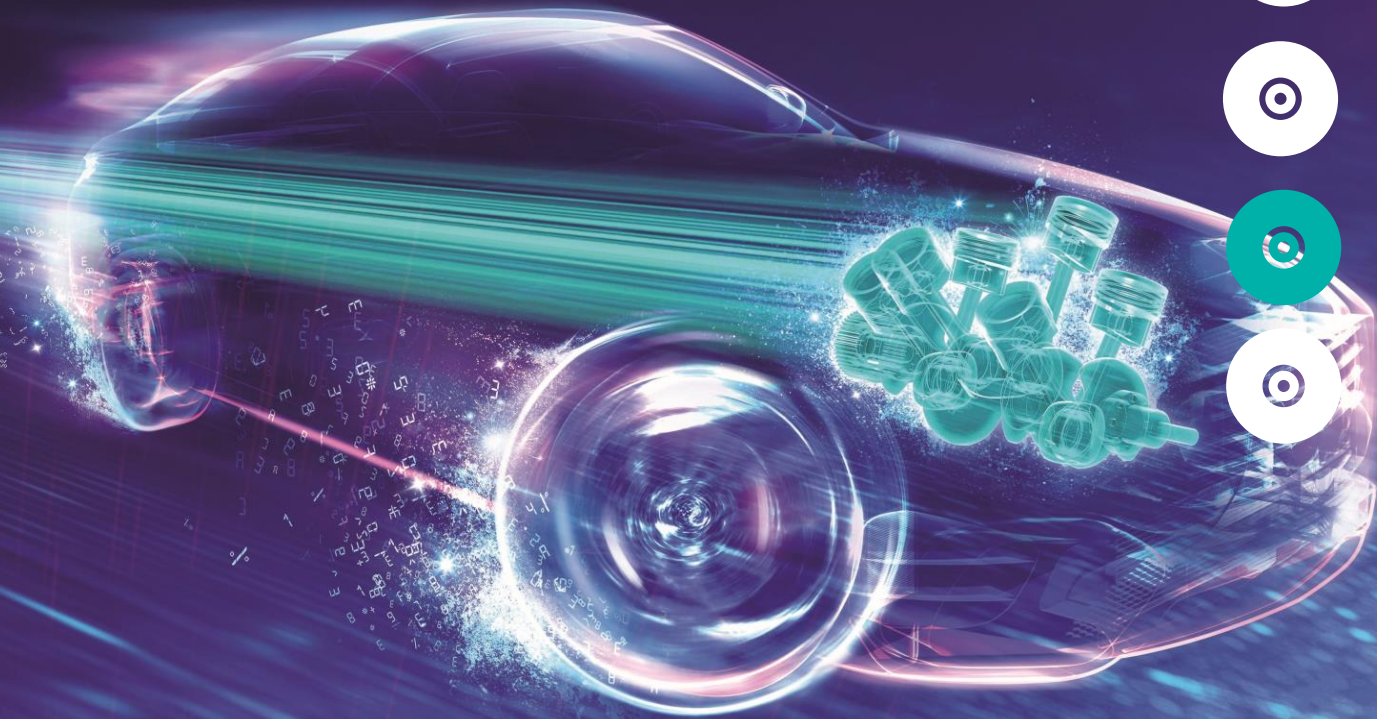


PETRONAS Love Local ●



PETRONAS Mesra-Visa Kasih Bonanza ●

FUTURE PROOF



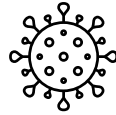
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2022 Outlook



Oil price remain bullish

- Tight supply from supply disruptions and persistent demand.
- Oil price reach seven-year-highs of over USD93/bbl.



COVID-19

Omicron wave hit Malaysia

- Covid case hit above 20k in February 2022.
- ICU bed is under 60% utilisation nationwide with new cases mostly in category 1 and 2.



Reopening of Borders

- Malaysian borders is expected to re-open in second quarter of the year.



Energy transition and sustainability

- Malaysia 2022 budget focusing on a carbon-neutral country by 2050.



Digitalisation

- Strong growth toward digital economy



BNM forecast Malaysia economic to expand in 2022

- Malaysia economy will expand between 5.5% and 6.5% in 2022.

Positive value to society

01

Collaboration with MARA to develop local entrepreneurs via PETRONAS AutoExpert



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02

Flood Relief efforts to aid affected communities



03

ROVR launched 'First Mini PCS' at Beaufort



Thank you

