

PETRONAS DAGANGAN BERHAD
Analyst Briefing for Q2 FY2021
24 August 2021

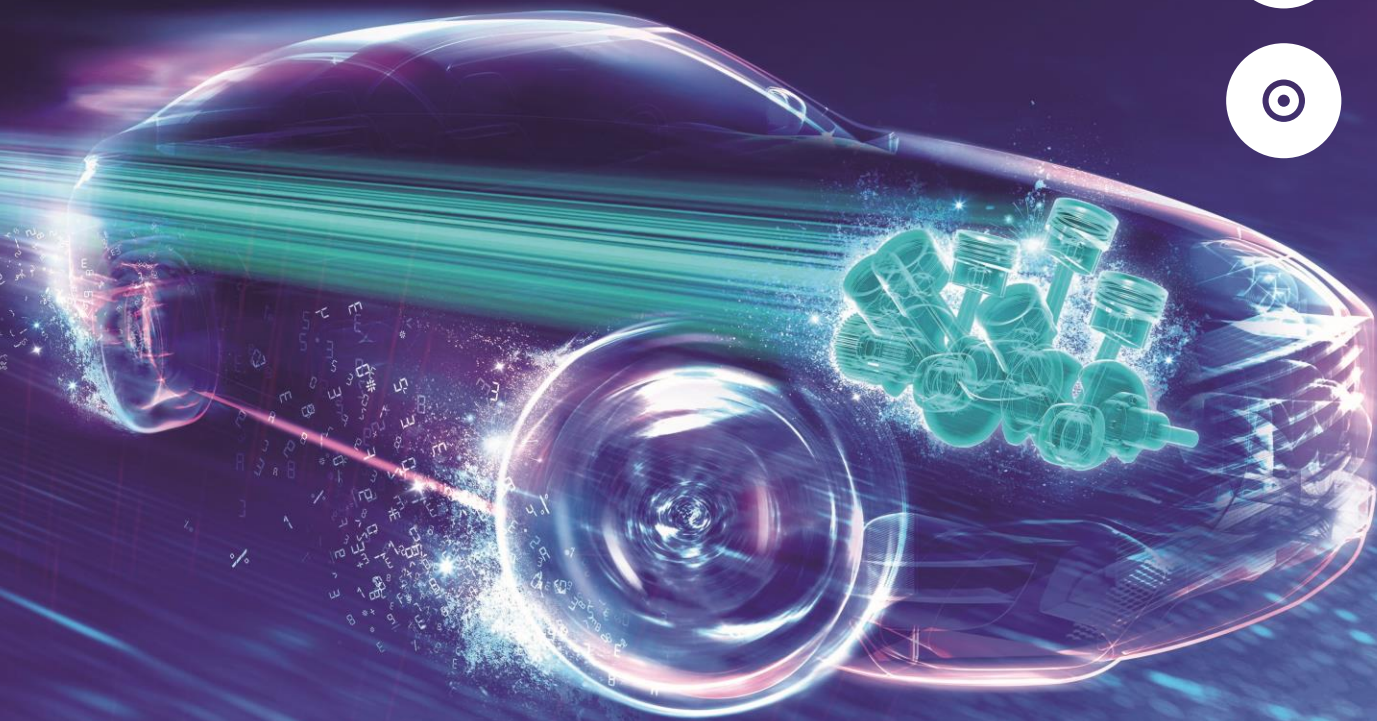


PETRONAS

FUTURE PROOF



FUTURE PROOF



Operating Environment



Business & Financial Performances



Moving Forward

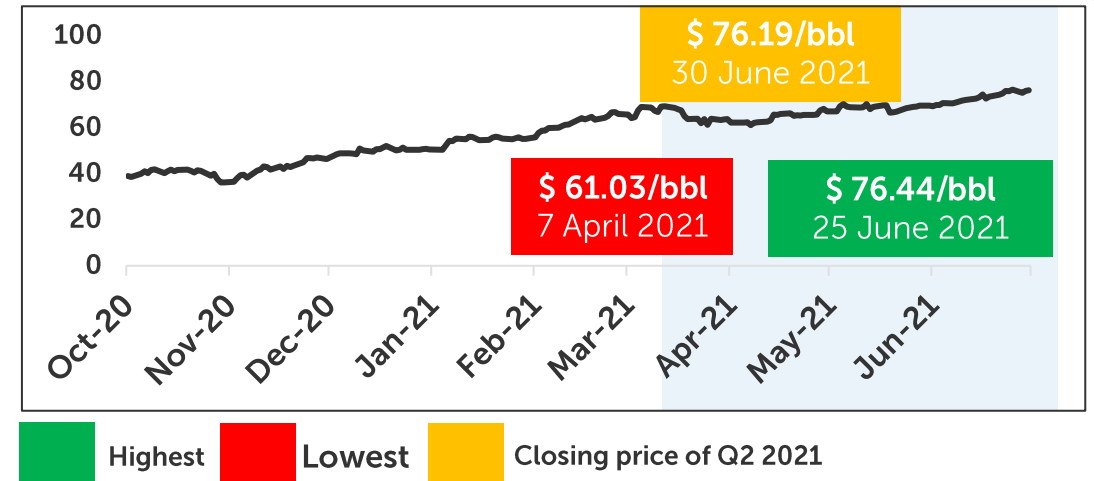


Q&A

Operating Environment in Q2 FY2021

1

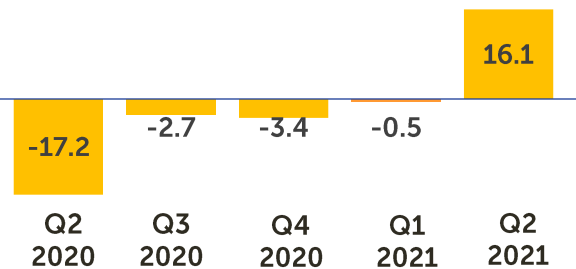
Brent Crude price continues its rally in Q2 FY2021 achieving above the USD70/bbl mark



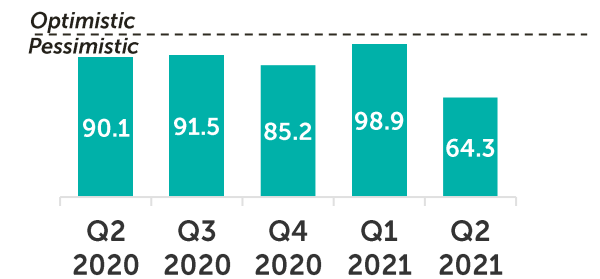
2

GDP Q2 FY2021 grew compared to Q2 FY2020 mainly due to improvement in domestic demand and robust export performance. However, consumer remain cautious in spending.

GDP
(%) Change Y-o-Y

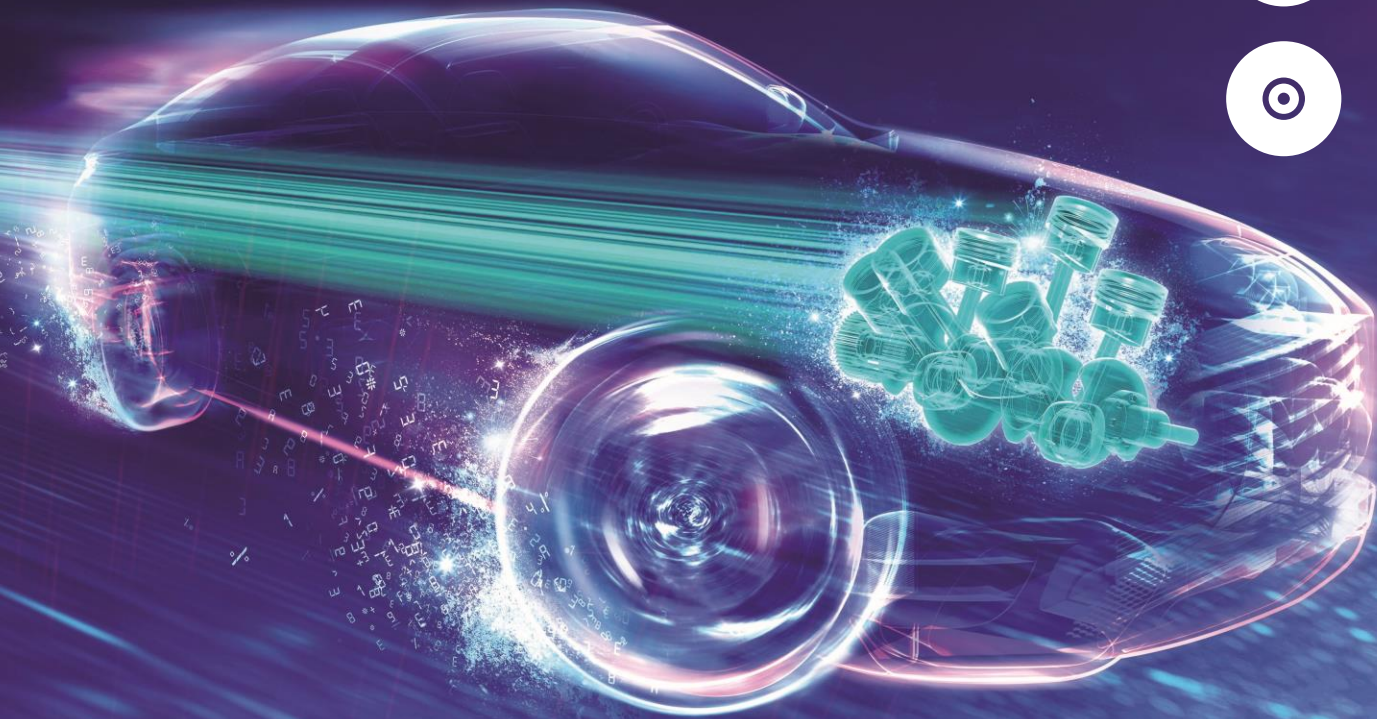


Consumer Sentiment Index



Source: Bank Negara, MIER

FUTURE PROOF



Operating Environment



Business & Financial Performances



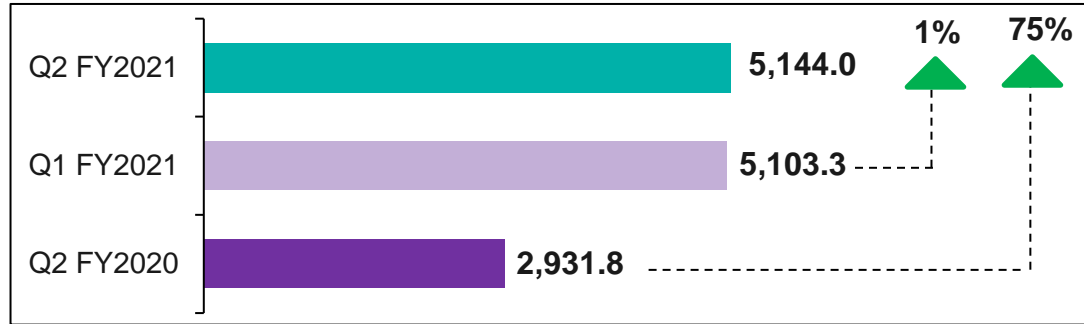
Moving Forward



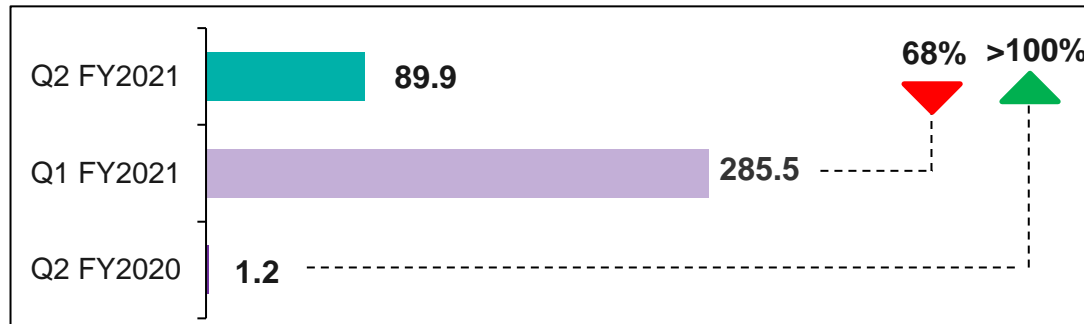
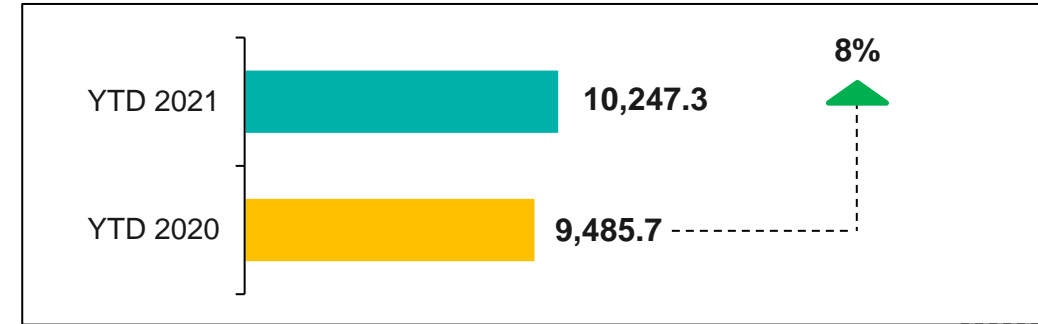
Q&A

Group Financial Performance (1/2)

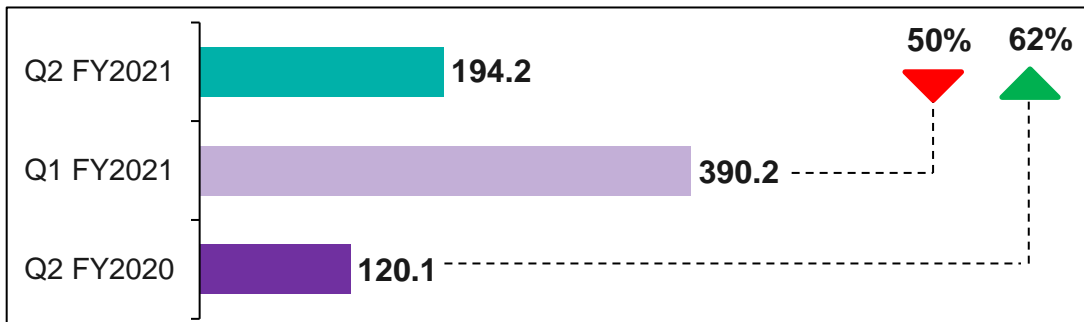
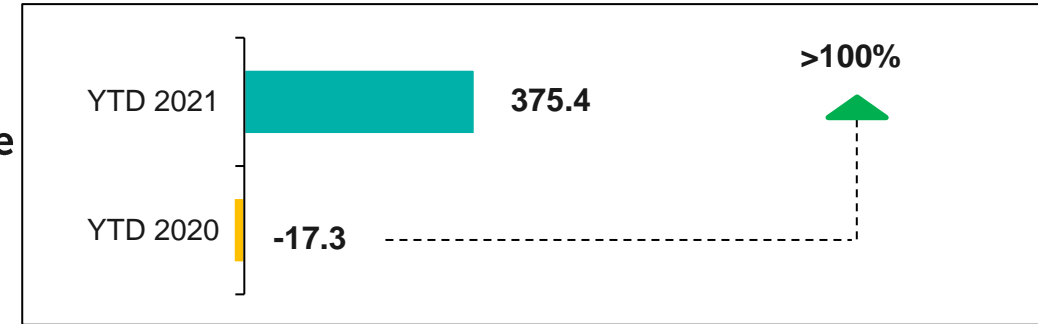
Higher PBT in Q2 FY2021 as compared to SPLY contributed by higher gross profit following higher MOPS prices trend and higher other income, offset with higher OPEX



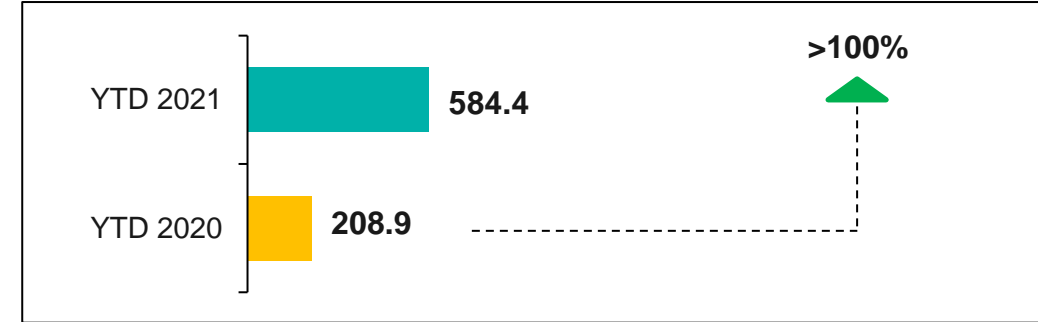
Revenue
(RM mil)



Profit/(Loss) Before
Tax
(RM mil)

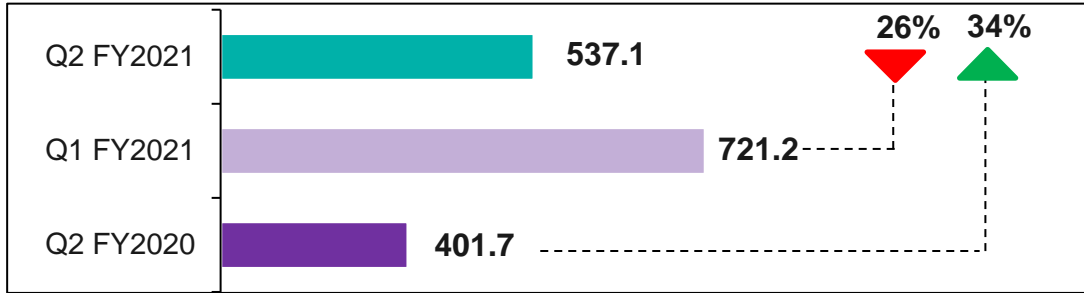


EBITDA
(RM mil)

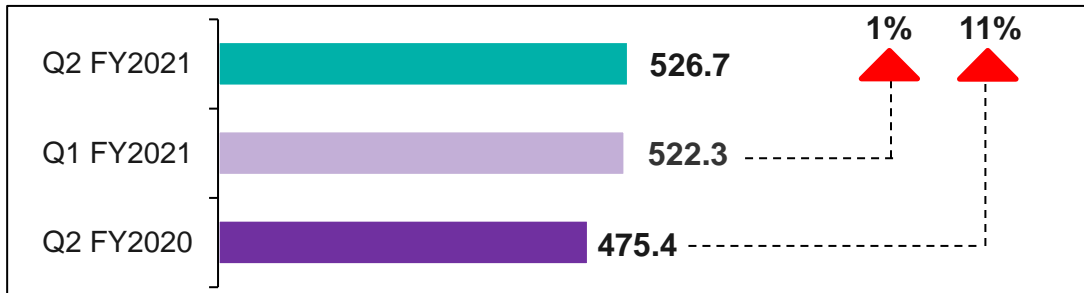
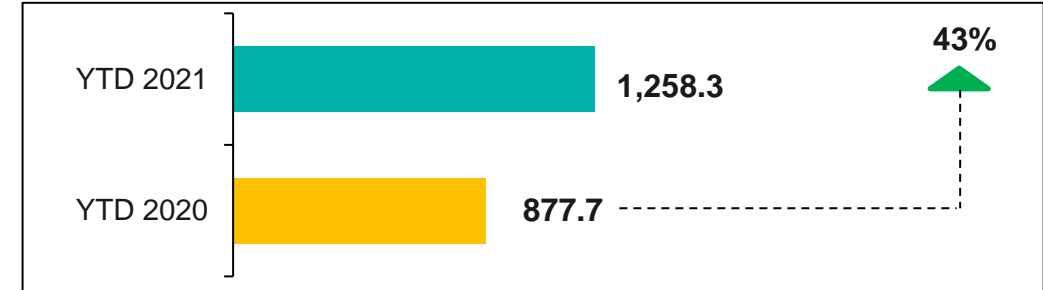


Group Financial Performance (2/2)

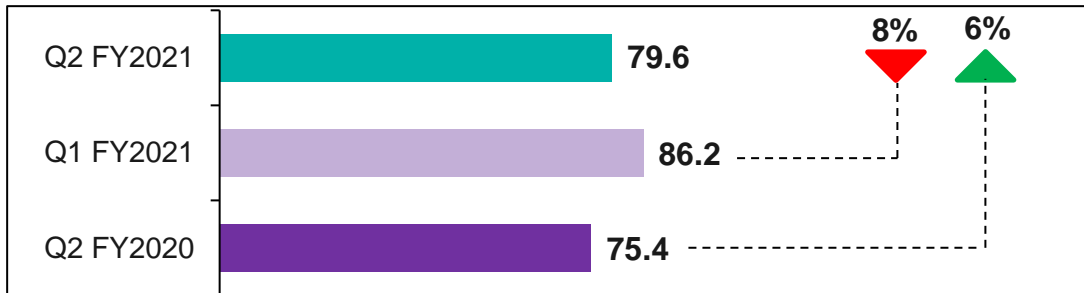
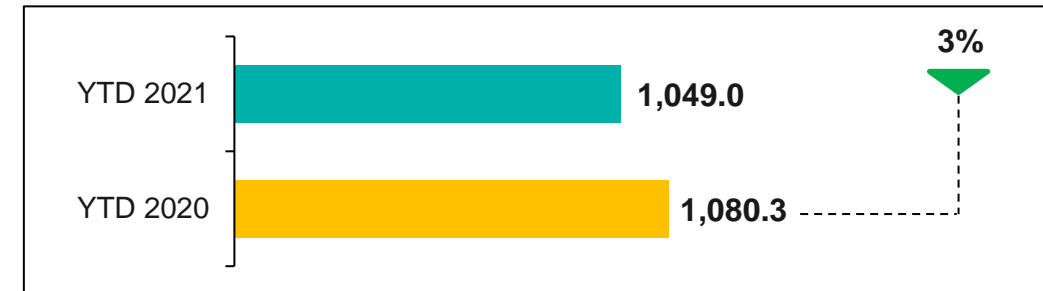
Higher PBT in Q2 FY2021 as compared to SPLY contributed by higher gross profit following higher MOPS prices trend and higher other income, offset with higher OPEX



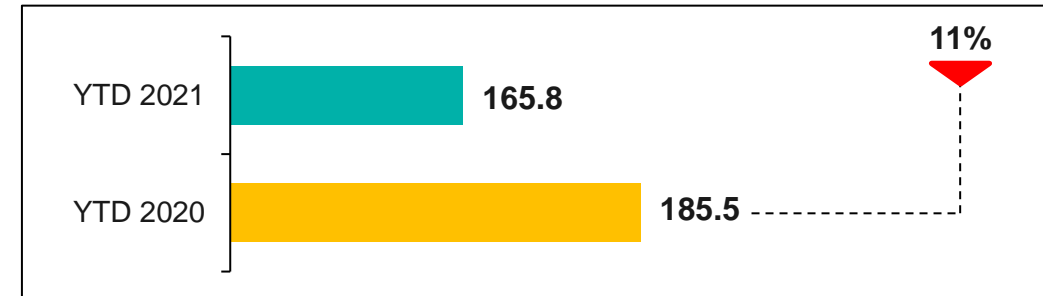
Gross Profit (RM mil)



OPEX (RM mil)

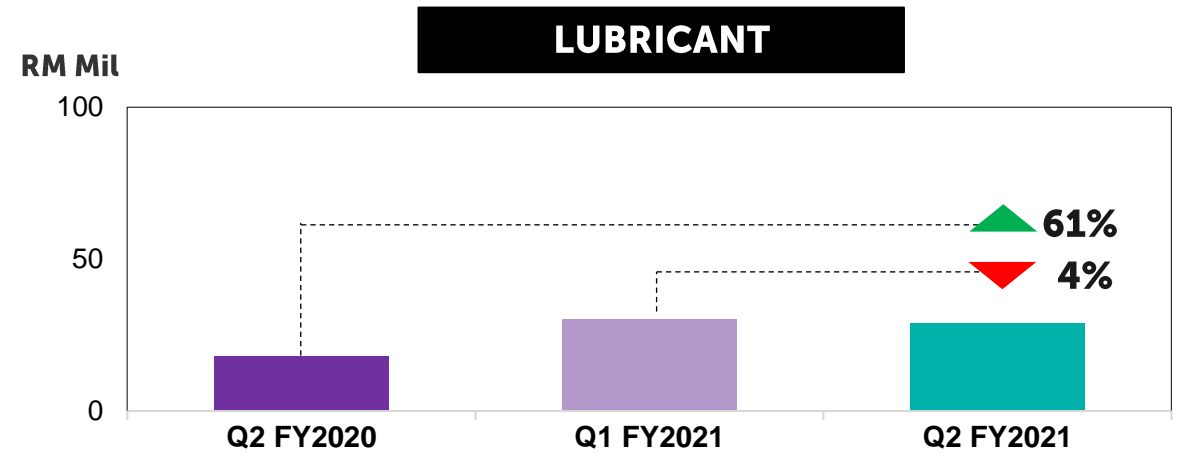
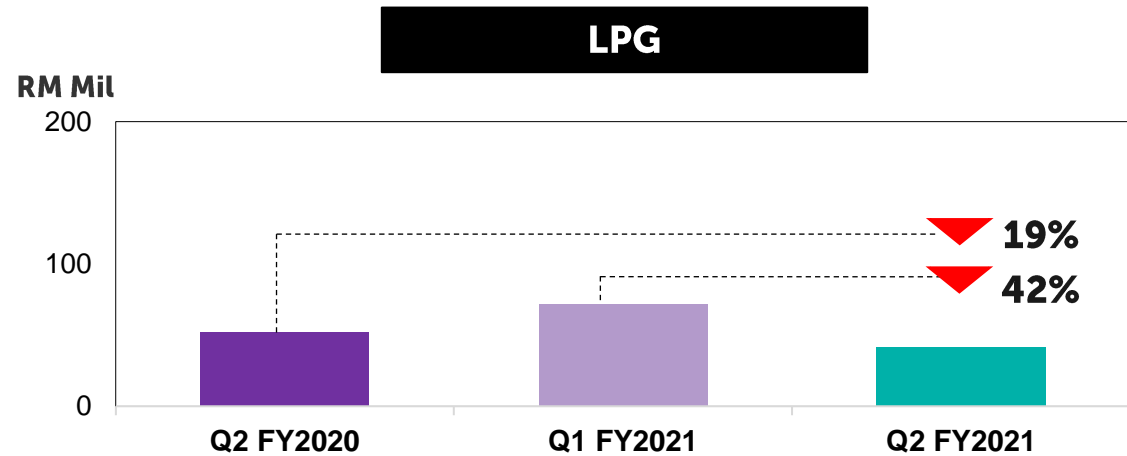
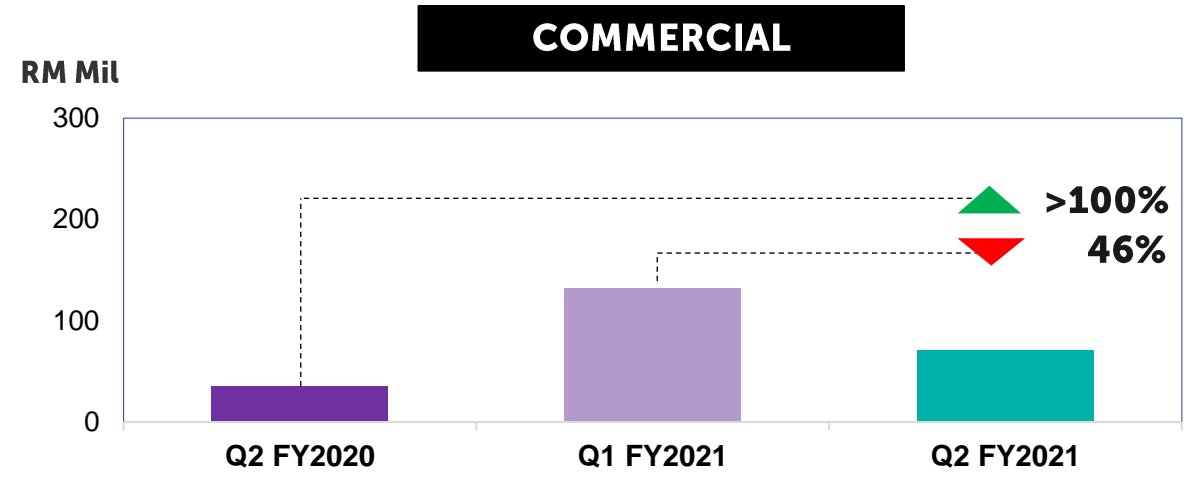
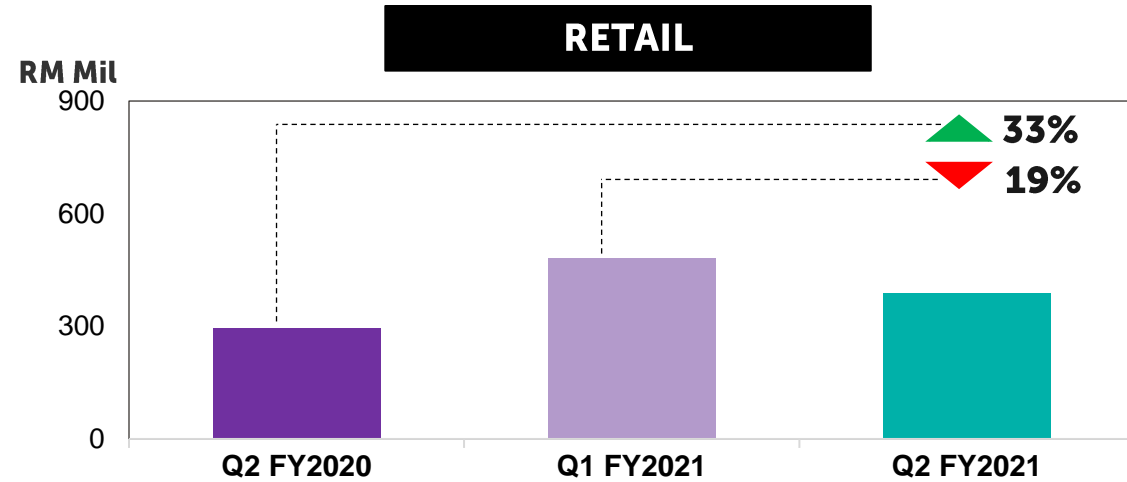


Other Income (RM mil)



Gross Profit by Business Segments:

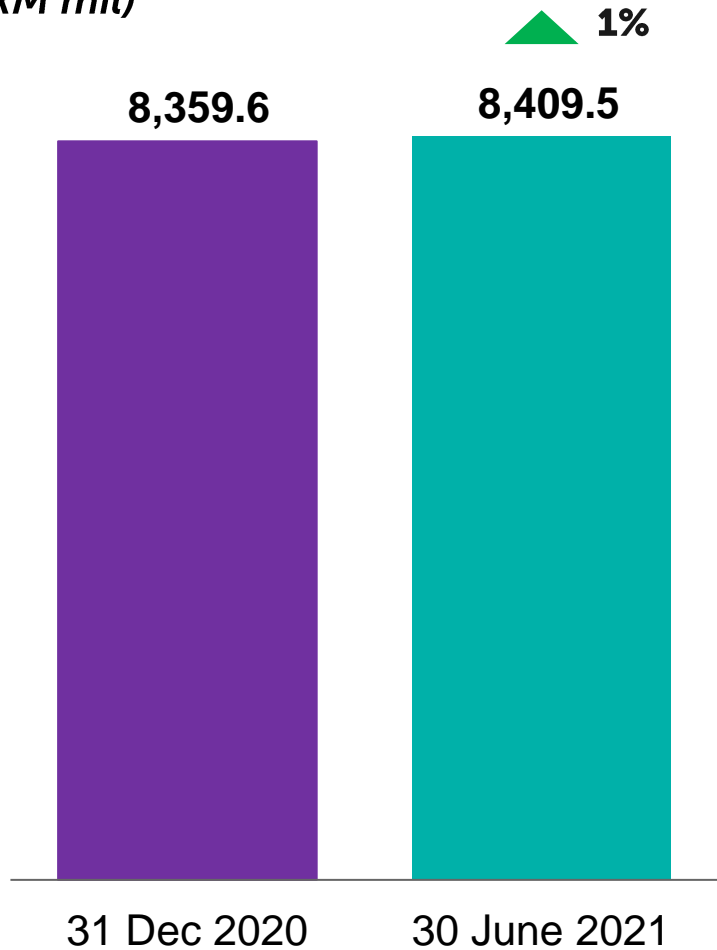
Most business segments recorded higher gross profit in Q2 FY2021 against SPLY



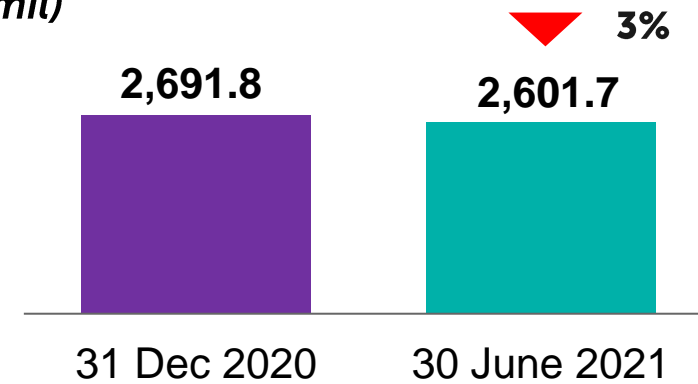
Consolidated Statement of Financial Position

Total assets increased by 1% following higher trade receivables in line with higher MOPS prices

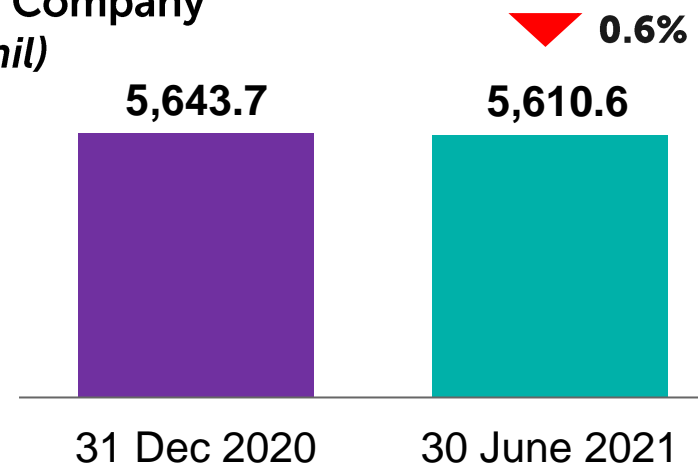
Total Assets
(RM mil)



Cash and Cash Equivalents
(RM mil)

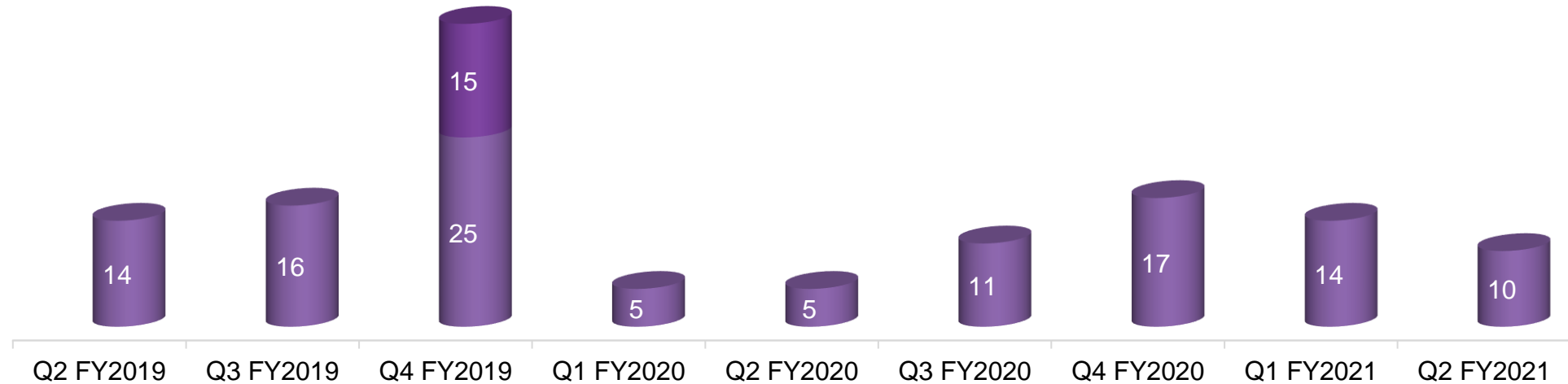


Equity attributable to shareholders
of the Company
(RM mil)



PetDag has declared dividend amounting to 10 sen/share

Dividend per share (RM sen)

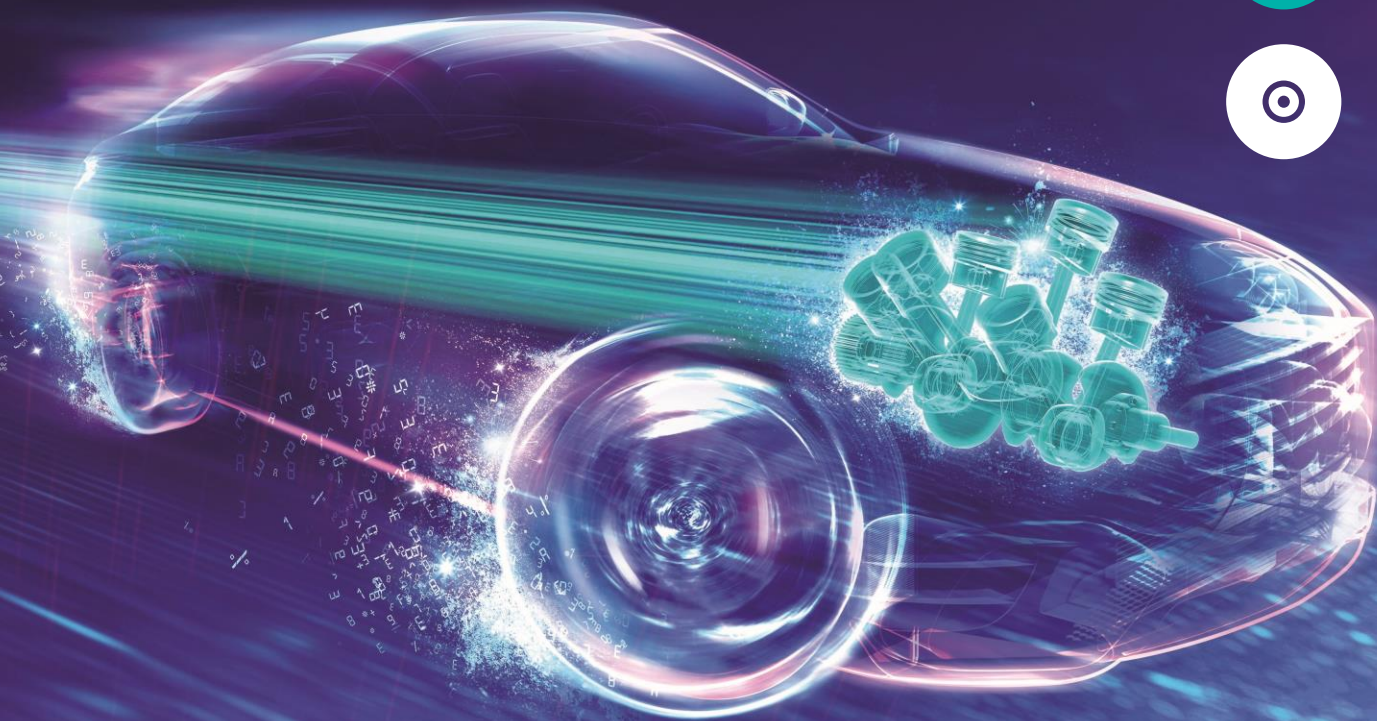


	Q2 2019	Q3 2019	Q4 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Q1 2021	Q2 2021
Dividend Payout (%)	80	67	311	61	482	52	186	53	135

For Q2 FY2021, PetDag has declared dividend of 10 sen, higher dividend per share as compared to Q2 FY2020

FUTURE PROOF

- ① **Operating Environment**
- ① **Business & Financial Performances**
- ② **Moving Forward**
- ① **Q&A**



2021 Outlook

Opening of economic sectors based on states could provide opportunity for PDB to capture more growth



Priorities

- Putting the health and safety of our people and customers first
- Strong focus on cash flow management and risk
- Committed to business strategies
 - Capture demand from latest offers & economic sectors allowed to operate
 - Steadfast to ongoing future-proofing strategies
- Continue our digital transformation
 - To be a data-driven organisation
 - Maintain leadership in retail digital offerings, e.g. SETEL



PERGI KE PASAR SEMINGGU SEKALI
Bahan asas seperti ayam, ikan dan sayuran tersedia untuk kemudahan anda.

UTAMAKAN PEMBELIAN SECARA ATAS TALIAN
Produk kami seperti minyak pelincir dan kad hadiah boleh dibeli di atas talian.

Kami sentiasa bersama anda

Setel

POLISI ZERO TETAMU
Elakkan aktiviti ziarah, gunakan khidmat talian atau panggilan video.

LEBIHKAN AKTIVITI BERSAMA KELUARGA
Sedukan jualan makanan bersama keluarga dan pastikan gas memasak mencukupi.

ISI MINYAK KERETA TANGKI PENUH
Pemanduan harian yang lebih lancar dan efisien dengan produk minyak kami serta pengalaman di stesen yang lebih selamat dengan Setel.

Positive value to society

01

Ikhlas Ramadhan Bersama Gas PETRONAS



02

PETRONAS Coffee Break for Frontliners



03

ROVR provides fueling convenience at IIUM campus



Thank you

