

Year in Review

FINANCIAL HIGHLIGHTS

Revenue

RM
37,549.3
million

Profit Before Tax

RM
1,331.6
million

Profit After Tax

RM
966.8
million

Dividend Declared

80
sen

Dividend Payout Ratio

91%

CORE BUSINESS HIGHLIGHTS

RETAIL-FUEL

- Operationalised

20 new stations

- Consecutive record-breaking volume achievement year

COMMERCIAL

- Achieved exceptional growth in **Aviation sales volume and margin**
- Signed a groundbreaking agreement with the Malaysia Aviation Group and become the **first organisation in Malaysia** to establish a Sustainable Aviation Fuel offtake arrangement

LPG

- Maintained overall market leadership in **Household and Commercial segments**

- Successfully secured more than **40** new Commercial customers

LUBRICANTS

- Enhanced product portfolio with **PETRONAS Sprinta Racing** with **Ester formulation** for superbikes, with the benefits of a smoother ride for longer journey

- 80** PETRONAS AutoExpert outlets in operation

CONVENIENCE BUSINESS HIGHLIGHTS

MESRA

- 97** Café Mesra outlets in operation

- Grew **Café Mesra label products** utilising sustainable packing and packaging

- Expanded **Mesra label offerings** to more than **120 SKUs**

- Opened **20** new Complementary Business outlets from existing and newly introduced partners, including local brands

SETEL

- Introduced DuitNow facility, giving access to more than **1.6 million** stores nationwide
- Fostered greater accessibility for broader segment of users by becoming an appointed e-Wallet service provider for **eBeliaRahmah** and **eMADANI**

- Introduced **PRYSM** as an **in-house Active Lifestyle** brand

SUSTAINABILITY HIGHLIGHTS

- 68** sites solarised in collaboration with Gentari and strategic partners as of 2023

- Signed collaboration agreement with Gentari Green Mobility, with **25** new EV charge points installed

- Recruited **10** PWD into our ecosystem

- Improved score of **3.6** for FTSE4Good assessment

- Renewed MARA MoU with additional scope to provide continued placement for MARA-sponsored **talents** and **sustainability development** advisory for entrepreneurs

- Launched **33** collection points for Used Cooking Oil, collecting **133.7 tonnes** nationwide